First Nine Months 2012
Investor & Analyst Conference Call




Mechelen – October 19, 2012

telenet

Safe harbor disclaimer

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995.

Various statements contained in this document constitute "forward-looking statements" as that term is defined under the U.S. Private Securities Litigation Reform Act of 1995. Words like "believe," "anticipate," "should," "intend," "plan," "will," "expects," "estimates," "projects," "positioned," "strategy," and similar expressions identify these forward-looking statements related to our financial and operational outlook, dividend policy and future growth prospects, which involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements or industry results to be materially different from those contemplated, projected, forecasted, estimated or budgeted whether expressed or implied, by these forward-looking statements. These factors include: potential adverse developments with respect to our liquidity or results of operations; potential adverse competitive, economic or regulatory developments; our significant debt payments and other contractual commitments; our ability to fund and execute our business plan; our ability to generate cash sufficient to service our debt; interest rate and currency exchange rate fluctuations; the impact of new business opportunities requiring significant up-front investments; our ability to attract and retain customers and increase our overall market penetration; our ability to compete against other communications and content distribution businesses; our ability to maintain contracts that are critical to our operations; our ability to respond adequately to technological developments; our ability to develop and maintain back-up for our critical systems; our ability to continue to design networks, install facilities, obtain and maintain any required governmental licenses or approvals and finance construction and development, in a timely manner at reasonable costs and on satisfactory terms and conditions; our ability to have an impact upon, or to respond effectively to, new or modified laws or regulations, pending debt exchange transactions, our ability to make value-accretive investments, and our ability to sustain or increase shareholder distributions in future periods. We assume no obligation to update these forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

Adjusted EBITDA and Free Cash Flow are non-GAAP measures as contemplated by the U.S. Securities and Exchange Commission's Regulation G. For related definitions and reconciliations, see the Investor Relations section of the Liberty Global, Inc. website (http://www.lgi.com). Liberty Global, Inc. is our controlling shareholder.

Important reporting changes

Reclassification of INDI subscribers: As of January 1, 2012, subscribers to Telenet's INDI platform, which Telenet acquired in October 2008 as part of the Interkabel Acquisition, are no longer recognized as Digital Cable TV subscribers given the non-interactive status of the INDI platform and the fact that these subscribers generally do not generate incremental revenue. As of January 1, 2012, all INDI subscribers are accounted for as Analog Cable TV subscribers. For comparative reasons, Telenet has retroactively applied the change to the prior year periods. This reclassification does not affect the total number of basic cable TV subscribers Telenet reports, nor the segmented cable television revenue Telenet reports.

Reclassification of mobile telephony subscribers: Effective Q2 2012, Telenet's mobile telephony subscriber count includes customers who subscribe to data-only mobile plans, which represent 10,000 and 7,500 subscribers as of September 30, 2012 and September 30, 2011, respectively. Following the change, Telenet's mobile telephony subscriber count reflects the number of SIM cards delivered to customers. For comparative reasons, Telenet has retroactively applied the change to the prior year periods.

Free Cash Flow: As from the Q1 2012 reporting, Telenet has changed its definition of Free Cash Flow, aligning with the definition used by Telenet's controlling shareholder Liberty Global, Inc. Prior to Q1 2012, Free Cash Flow was defined as net cash provided by the operating activities of Telenet's continuing operations less purchases of property and equipment and purchases of intangibles of its continuing operations, each as reported in the Company's consolidated statement of cash flows. As from Q1 2012, Free Cash Flow is defined as net cash provided by the operating activities of Telenet's continuing operations less (i) purchases of property and equipment and purchases of intangibles of its continuing operations, (ii) principal payments on vendor financing obligations, and (iii) principal payments on capital leases (exclusive of network-related leases), each as reported in the Company's consolidated statement of cash flows. The retroactive implementation of the new Free Cash Flow definition as from January 1, 2011 onwards would have reduced our Free Cash Flow for the third quarter of 2011 and the first nine months of 2011 by €1.0 million and €3.0 million, respectively.

Definitions

Adjusted EBITDA: EBITDA is defined as profit before net finance expense, income taxes, depreciation, amortization and impairment. Adjusted EBITDA is defined as EBITDA before stock-based compensation and restructuring charges, and before operating charges or credits related to successful or unsuccessful acquisitions or divestures. Operating charges or credits related to acquisitions or divestures include (i) gains and losses on the disposition of long-lived assets and (ii) due diligence, legal, advisory and other third-party costs directly related to the Company's efforts to acquire or divest controlling interests in businesses. Adjusted EBITDA is an additional measure used by management to demonstrate the Company's underlying performance and should not replace the measures in accordance with EU GAAP as an indicator of the Company's performance, but rather should be used in conjunction with the most directly comparable EU GAAP measure.

Accrued capital expenditures are defined as additions to property, equipment and intangible assets, including additions from capital leases and other financing arrangements, as reported in the Company's consolidated statement of financial position on an accrued basis.

Free Cash Flow is defined as net cash provided by the operating activities of Telenet's continuing operations less (i) purchases of property and equipment and purchases of intangibles of its continuing operations, (ii) principal payments on vendor financing obligations, and (iii) principal payments on capital leases (exclusive of network-related leases), each as reported in the Company's consolidated statement of cash flows. Free Cash Flow is an additional measure used by management to demonstrate the Company's ability to service debt and fund new investment opportunities and should not replace the measures in accordance with EU GAAP as an indicator of the Company's performance, but rather should be used in conjunction with the most directly comparable EU GAAP measure.

Customer relationships are equal to the sum of analog and digital basic cable TV subscribers on the Combined Network, including the network covered by the long-term lease with the pure intermunicipalities.

Average monthly revenue (ARPU) per revenue generating unit (RGU) and ARPU per customer relationship are calculated as follows: average total monthly recurring revenue (including revenue earned from carriage fees and set-top box rentals and excluding interconnection revenue, installation fees, mobile telephony revenue and set-top box sales) for the indicated period, divided by the average of the opening and closing RGU base or customer relationships, as applicable, for the period.

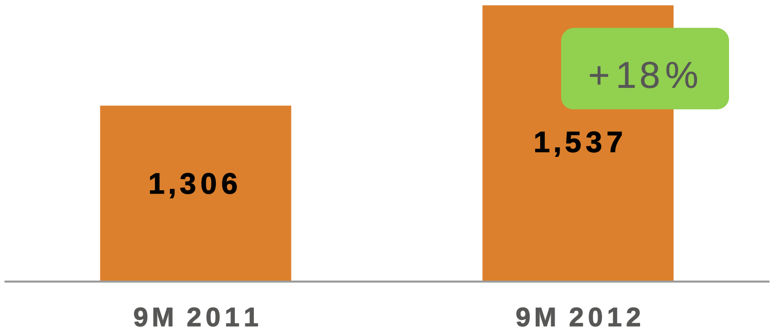
Net leverage ratio is calculated as per Senior Credit Facility definition, using net total debt, excluding (a) subordinated shareholder loans, (b) capitalized elements of indebtedness under the Clientele and Annuity Fees, (c) any finance leases entered into on or prior to August 1, 2007, and (d) any indebtedness incurred under the network lease entered into with the pure intermunicipalities up to a maximum aggregate amount of EUR 195 million, divided by last two quarters' annualized EBITDA.

Agenda

Accelerated RGU growth for digital TV and record mobile telephony sales

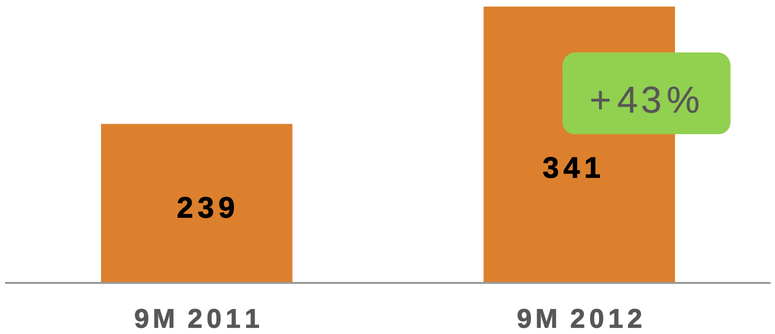
(in 000)

Digital TV subscribers



(in 000)

Mobile subscribers (*)



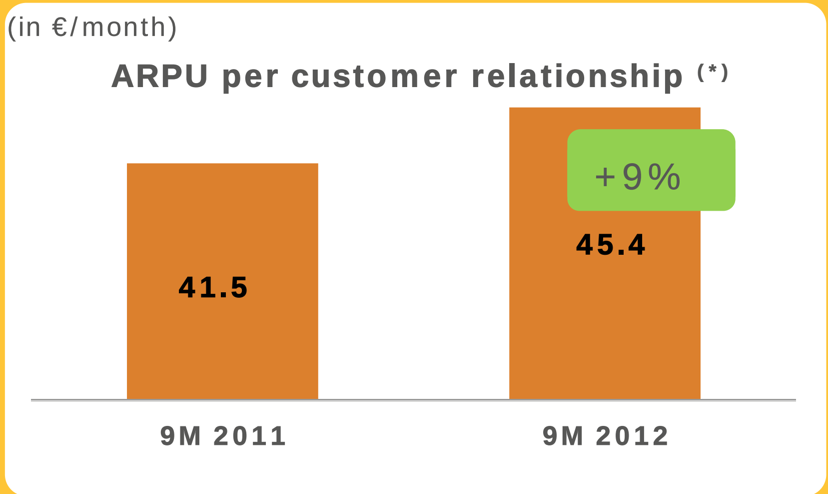
- Accelerated digitalization fueled by successful digital TV migration campaign implemented in Q2 2012;
- 64,100 net new subscribers to our higher ARPU digital TV platform in Q3 2012, which is strongest Q3 to date;
- 72% of cable TV customers on digital.

- Higher-than-anticipated demand for our new mobile rate plans “King” and “Kong” since launch end of July 2012;
- Record 65,500 net new mobile postpaid subscribers in Q3 2012 with only two full months of “King” and “Kong” sales included;
- 340,900 active SIMs at Sept 30, 2012.

(*) Effective Q2 2012, Telenet’s mobile telephony subscriber count includes customers who subscribe to data-only mobile plans. Please refer to slide 3 – Important reporting changes – for additional information.

Robust inflow of triple-play subscribers, ARPU up 9% yoy to €45.4

- 841,500 triple-play subscribers at September 30, 2012 (+10% yoy);
- Net inflow of 22,800 triple-play subscribers in Q3 2012 was our best result since Q4 2009;
- Triple-play now representing 39% of our overall customer base.

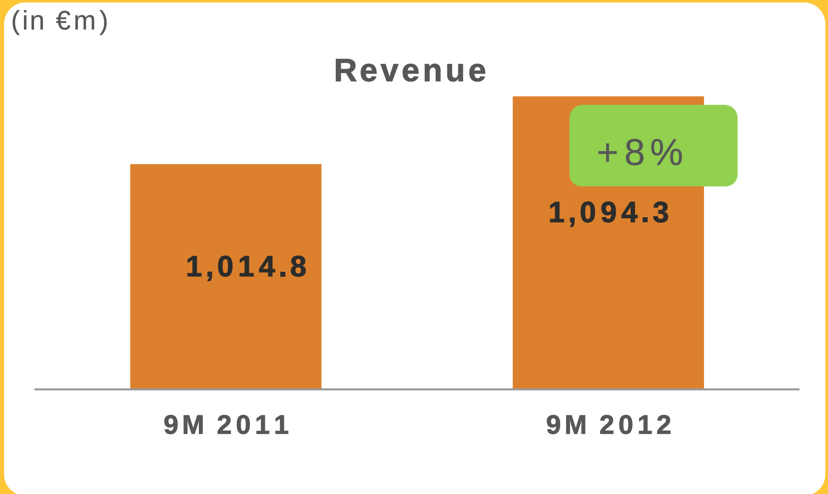


- ARPU per customer relationship grew 9% yoy to €45.4, driven by larger share of digital TV and Fibernet RGUs, multiple-play growth, contribution from Sporting Telenet and selective price increases;
- ARPU per customer relationship reached €46.0 in Q3 2012, up 8% yoy.

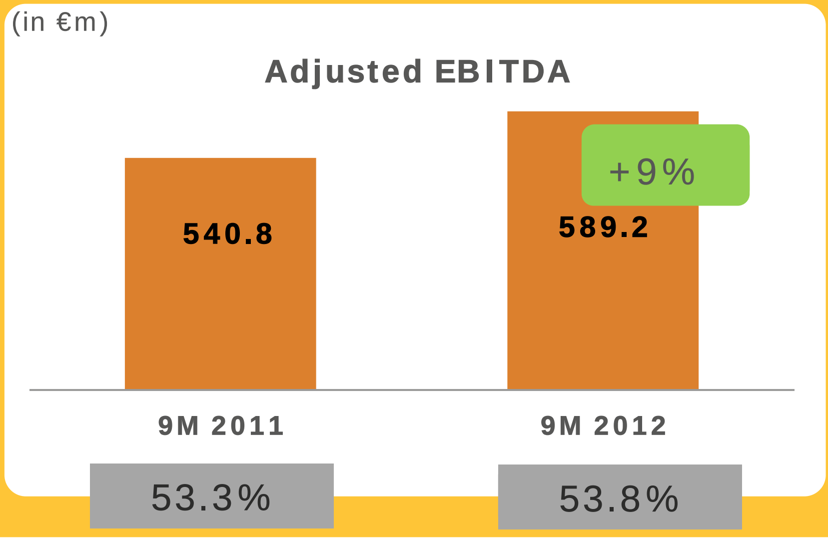
(*) Excluding mobile telephony.

Robust top line and Adjusted EBITDA growth achieved year-to-date

% of revenue



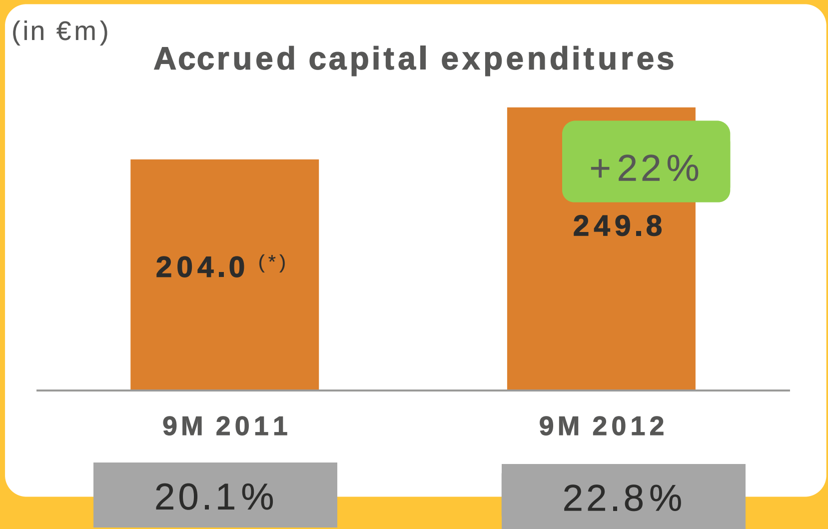
- Revenue of €1,094.3 million, +8% yoy;
- Excluding revenue from the sale of handsets and set-top boxes, our revenue was up 7% yoy;
- Q3 2012 revenue up 6% yoy to €367.3 million, in line with the anticipated lower growth rate for H2 2012.



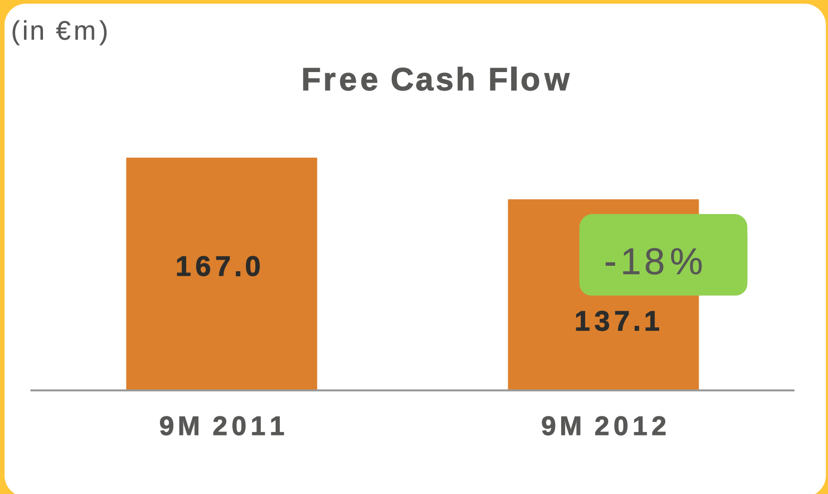
- Adjusted EBITDA +9% yoy to €589.2 million;
- Despite faster growth in lower margin activities and higher advertising costs, our margin grew by 50 bps to 53.8%;
- Adjusted EBITDA of €202.2 million in Q3 2012 (+8% yoy), margin of 55.1% was the highest we achieved to date.

Accelerated digitalization resulted in higher set-top box expenditures

% of revenue



- Accrued capital expenditures of €249.8 million, equivalent to ~23% of revenue, ~76% success-based;
- The 22% yoy increase was driven by higher capital expenditures for set-top boxes and customer installations, in line with the accelerated uptake of digital TV and continued RGU growth.



- Free Cash Flow of €137.1 million;
- Impacted by higher cash payment for the Belgian football broadcasting rights and higher cash interest expenses;
- Q3 2012 Free Cash Flow impacted by higher cash capital expenditures and unfavorable trend in working capital.

(*) Excluding accrued capital expenditures for the Belgian football broadcasting rights (€86.8 million) and the 3G mobile spectrum license (€71.5 million), which were both recognized in Q3 2011.

Agenda

1	Key Highlights	Duco Sickinghe, CEO
2	Operational Highlights	Duco Sickinghe, CEO
3	Financial Highlights	Renaat Berckmoes, CFO
4	Outlook FY 2012	Renaat Berckmoes, CFO

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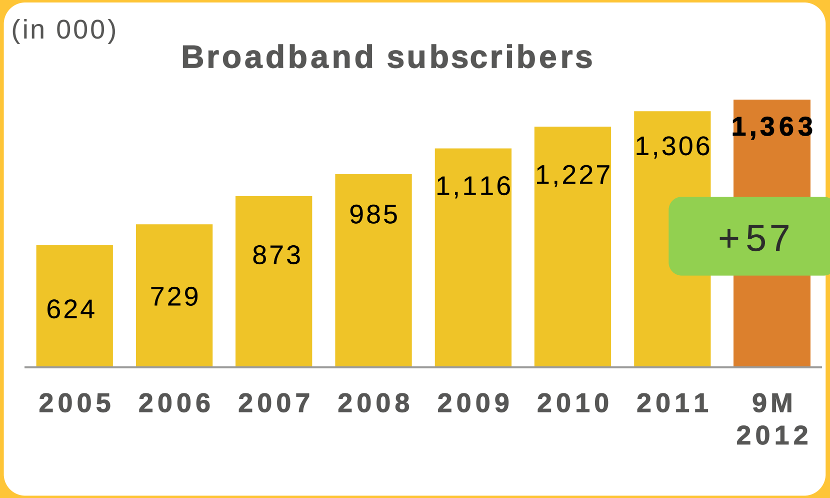
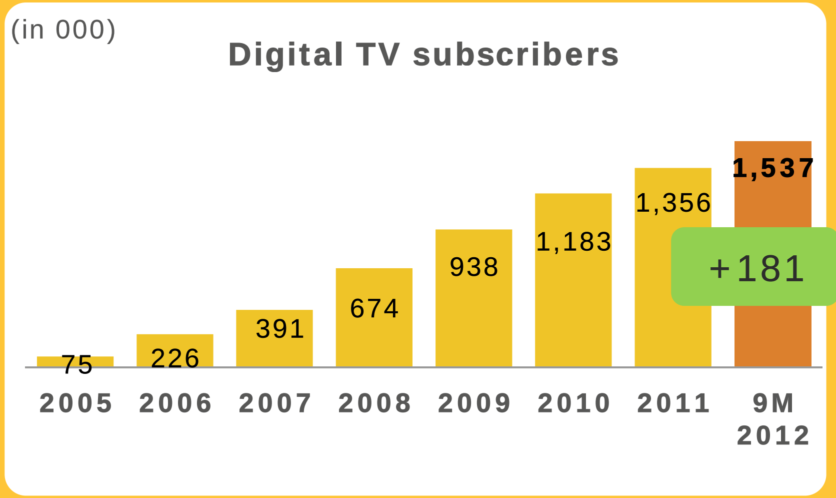
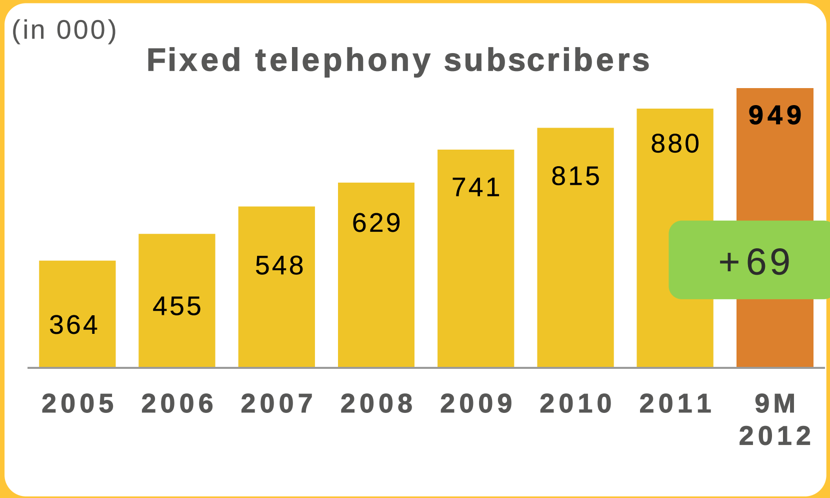
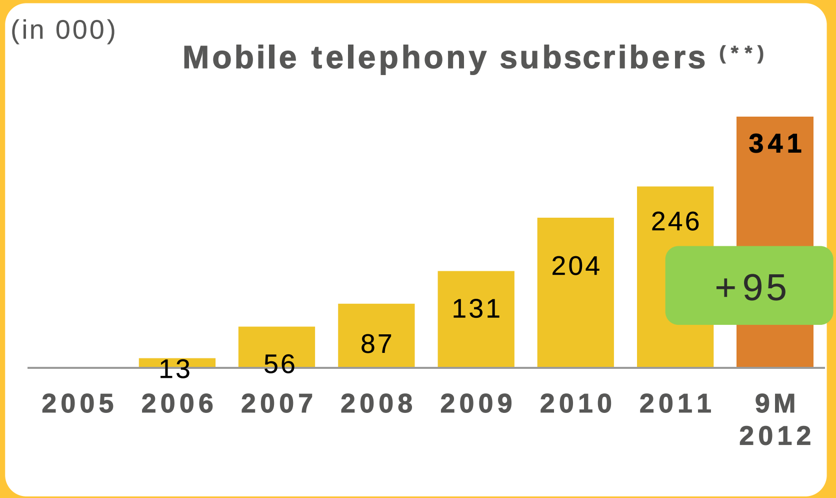
35% more net RGU adds to our advanced fixed service offerings(*) YTD



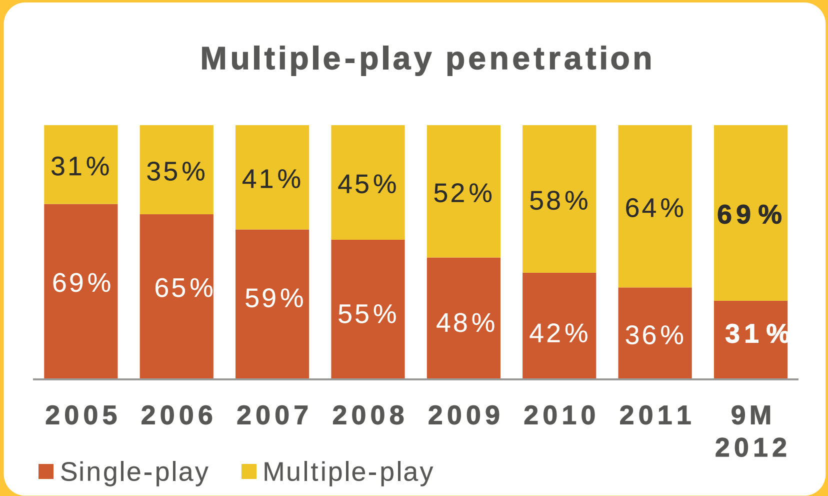


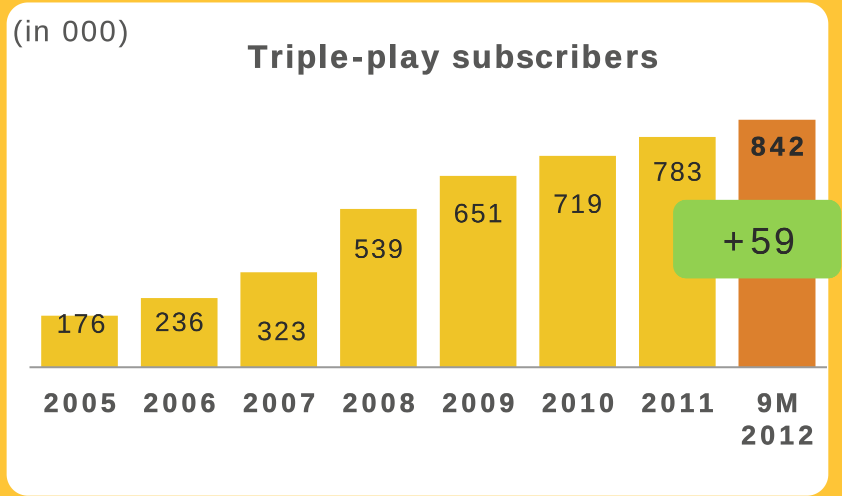


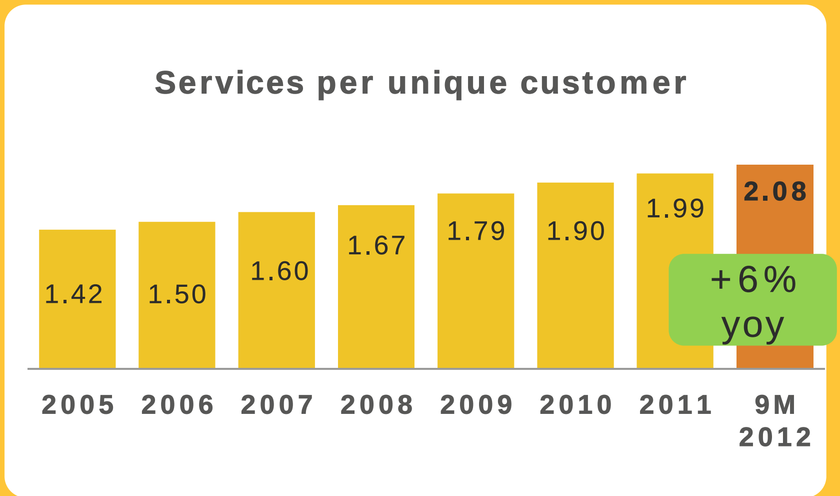


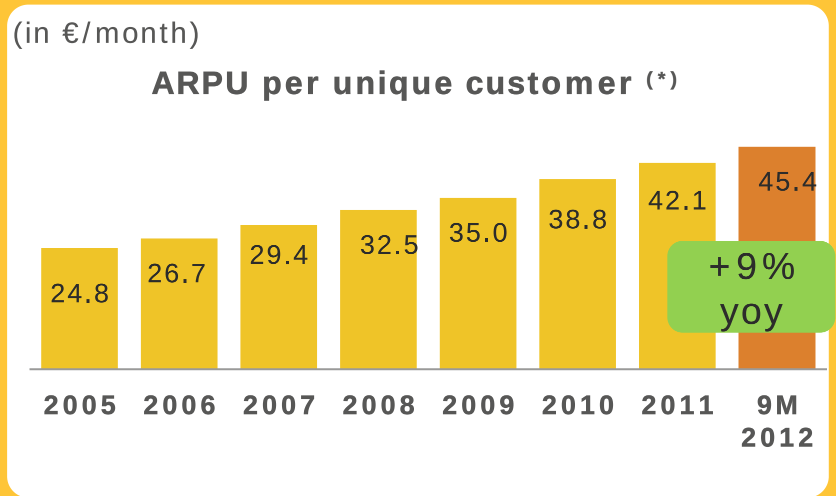
(*) Telenet defines advanced fixed service offerings as digital TV, broadband internet and fixed telephony.
(**) Effective Q2 2012, Telenet's mobile telephony subscriber count includes customers who subscribe to data-only mobile plans. Please refer to slide 3 for information.

Successful execution of our multiple-play strategy





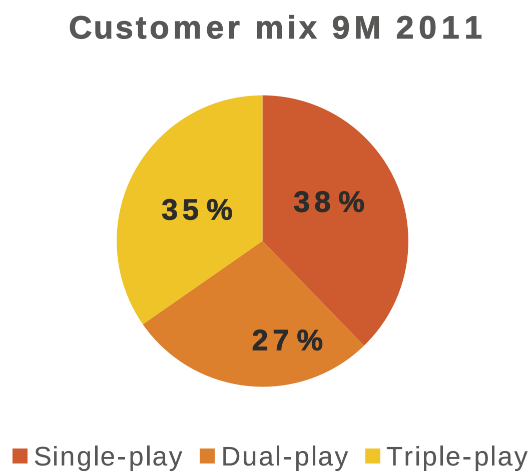




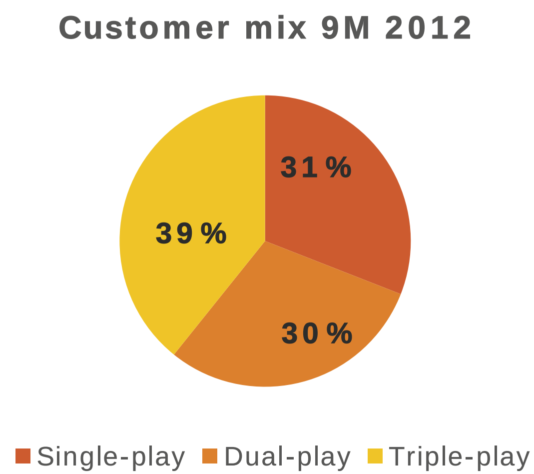
(*) Excluding mobile telephony.

Enhancing customer value

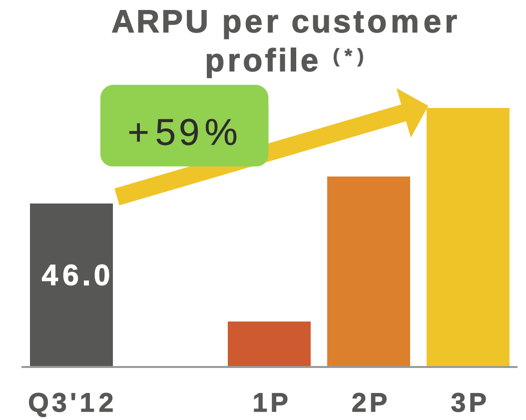
(in %)



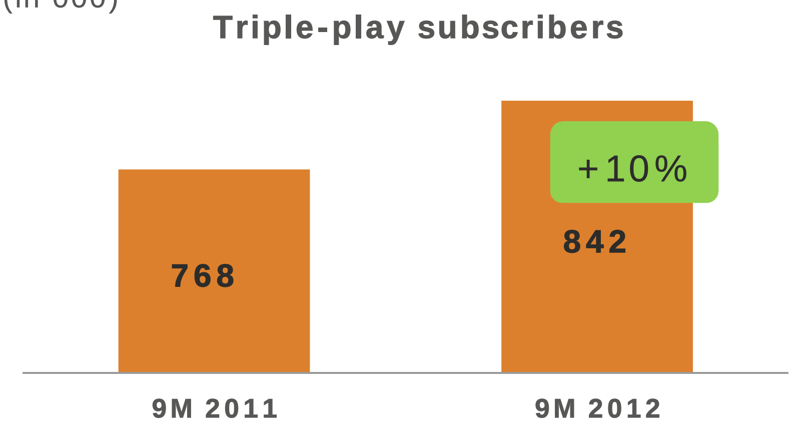
(in %)



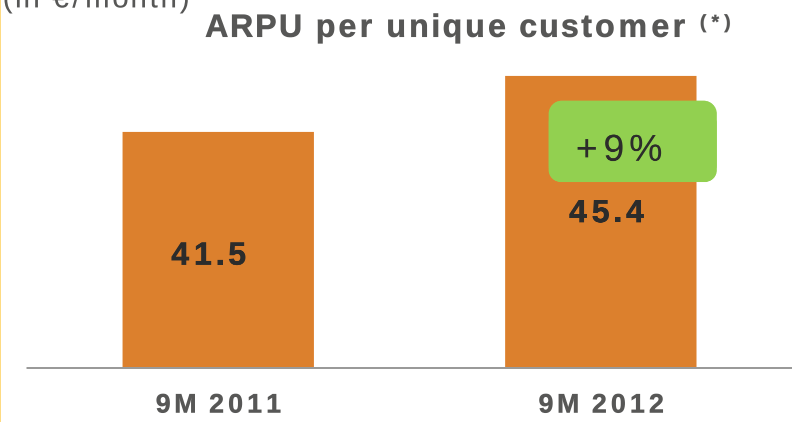
(in €/month)



(in 000)



(in €/month)

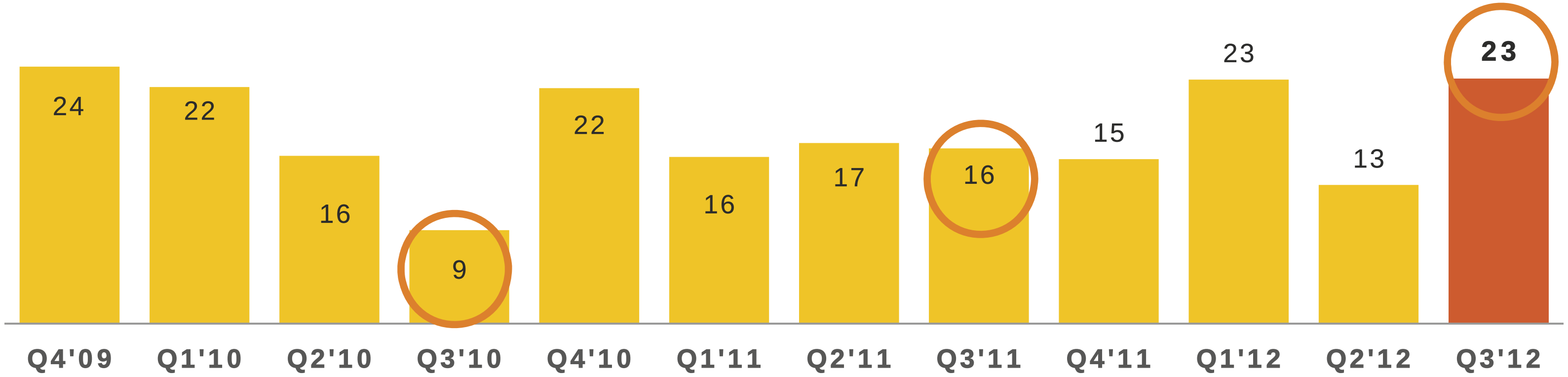


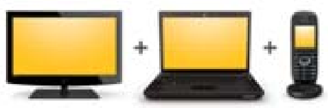
(*) Excluding mobile telephony.

Strongest inflow of net new triple-play subscribers since Q4 2009

(in 000)

Triple-play net additions





HD Digital TV
Set-top box rental + ~75 channels + HD

\+

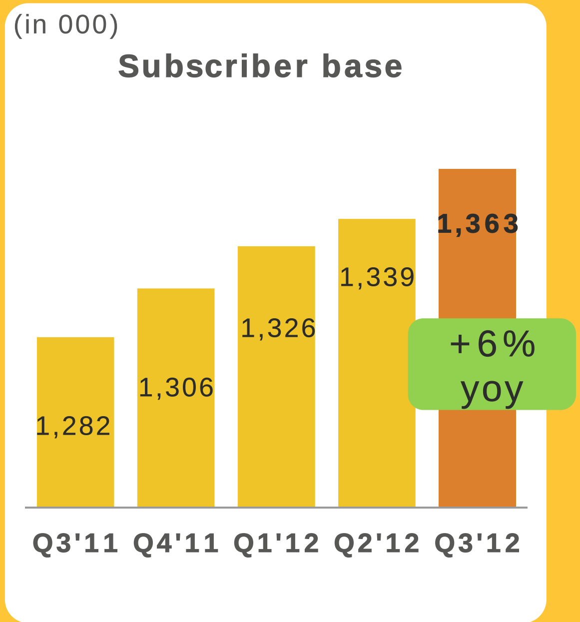
FreePhone Europe
Unlimited off-peak calls to fixed lines in Belgium
FreePhone Mobile
1,000 free off-peak minutes to domestic mobile lines per month

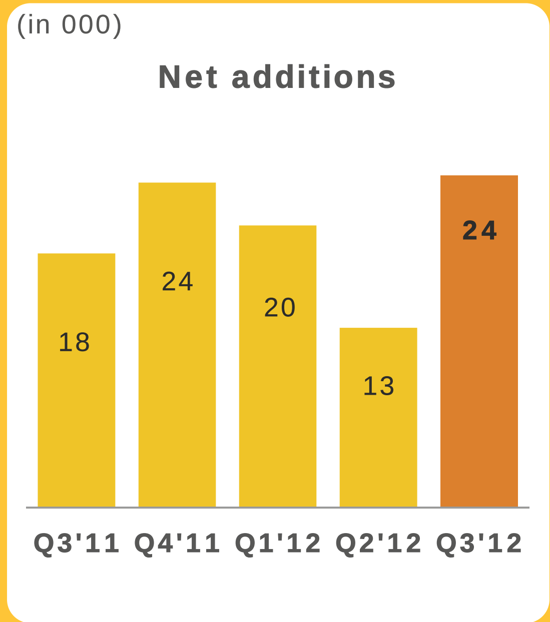
\+

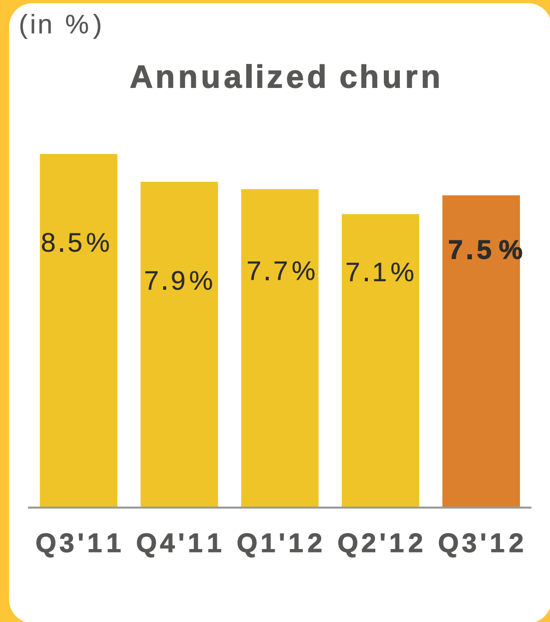
Up to 30 Mbps Basic Internet	Up to 60 Mbps Fibernet	Up to 120 Mbps Fibernet XL
€44.95	€54.95	€74.95

All prices including 21% VAT, but excluding basic cable TV subscription of €15.20/month (incl 21% VAT)

Acceleration in broadband net additions to 24,000 in Q3 2012

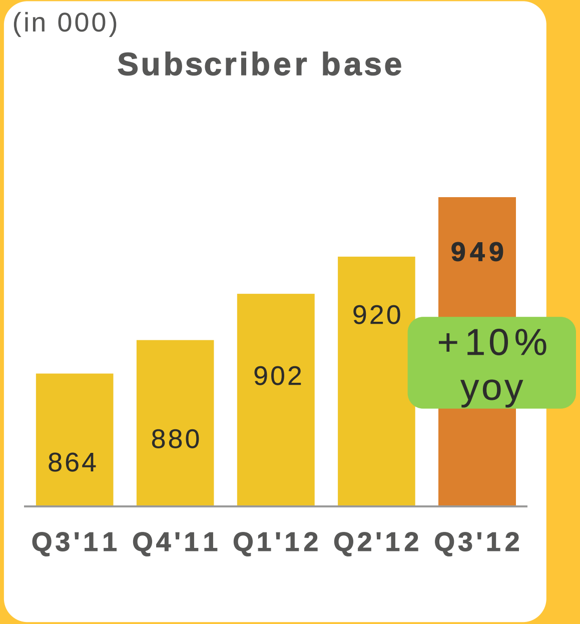


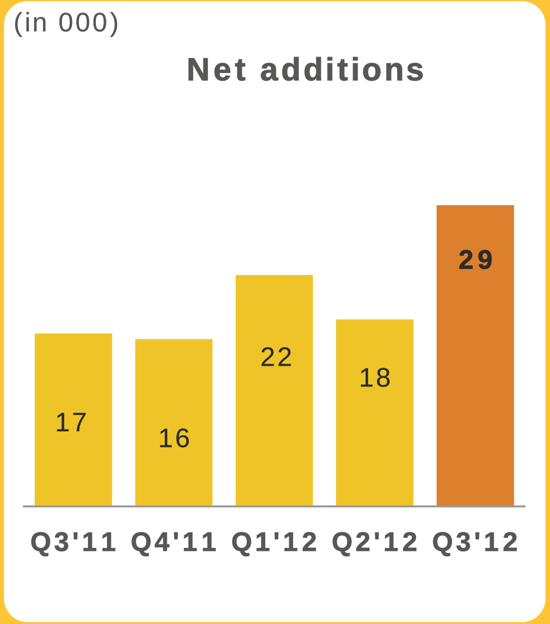


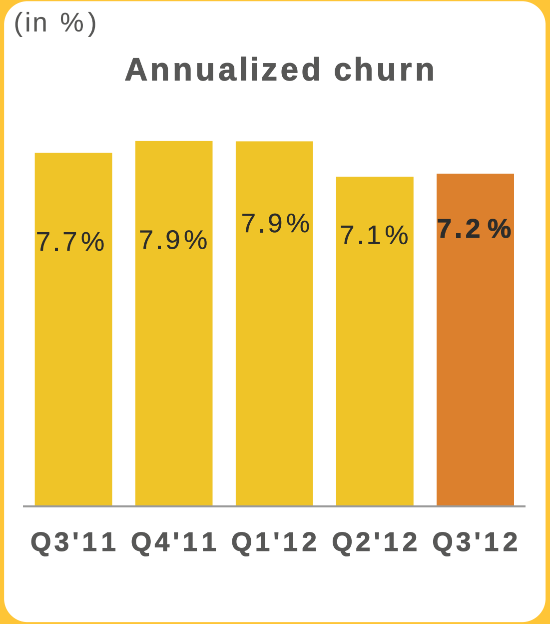


- 24,000 net new broadband internet subscribers in Q3 2012, best quarterly result since Q1 2011;
- 1,363,200 broadband internet subscribers at Sept. 30, 2012, up 6% yoy;
- Relative to Q3 2011 when annualized churn peaked at 8.5% following the announcement of last year's price increase, annualized churn decreased by one full percent to 7.5% in Q3 2012.

Accelerated fixed telephony net new subscriber growth





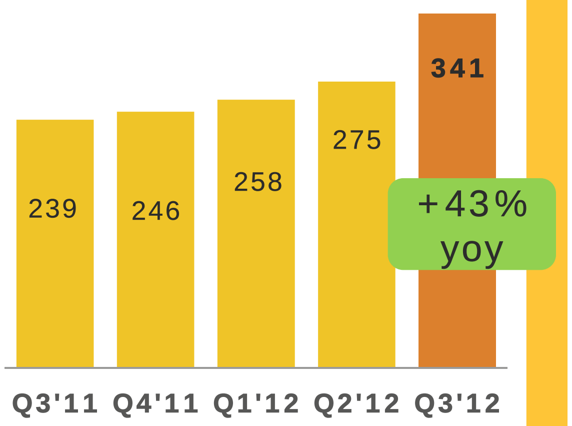


- Continued robust sales driven by successful positioning of our bundles and new features including FreePhone Mobile;
- Best Q3 and second best quarter ever in terms of net additions of 28,600;
- Penetration reached 33.1% at the end of Sept. 2012 from 30.4% at the end of Sept. 2011;
- Annualized churn remained stable compared to previous quarter.

Record of 65,500 net new mobile telephony(*) subscribers in Q3 2012

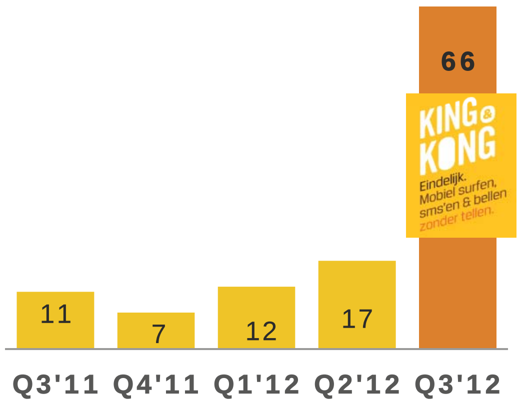
(in 000)

Subscriber base



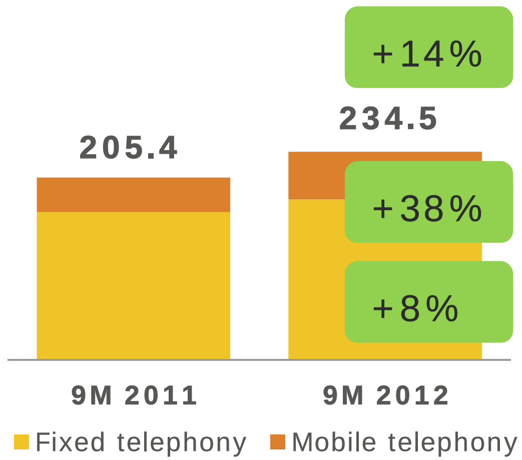
(in 000)

Net additions



(in €m)

Residential telephony revenue



- Higher-than-anticipated customer demand for our newly launched "King" and "Kong" rate plans;
- With only two full months of "King" and "Kong" sales included, we gained a record 65,500 net new mobile postpaid subscribers in Q3 2012;
- 340,900 active SIMs at end Sept. 2012, up 43% yoy;
- Around 16% of cable TV customers have now opted for Telenet Mobile.

(*) Effective Q2 2012, Telenet's mobile telephony subscriber count includes customers who subscribe to data-only mobile plans. Please refer to slide 3 – Important reporting changes – for additional information.

King & Kong represent best value in the market

KING & KONG
Eindelijk.
Mobiel surfen,
sms'en & bellen
zonder tellen.

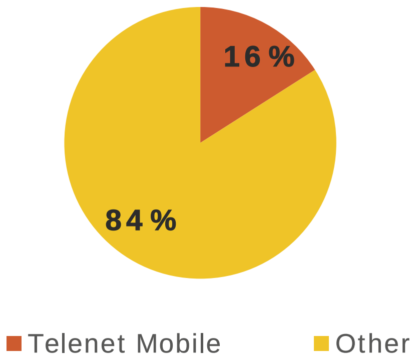
	Pay as you go	King	Kong
	€0.15 /min €0.10 /SMS ~~€0.10~~ /MB **-> €0.03**	150 minutes 10,000 SMS ~~500~~ MB **-> 1GB**	2,000 minutes 10,000 SMS ~~1 GB~~ **-> 2GB**
Stand-alone	€0	€20	€70
For Telenet customers	€0	€15	€50

- Simple, transparent
- No fixed contract duration
- 85% of mobile consumers will be able to save money

Significant growth opportunities ahead

(in %)

Telenet Mobile penetration (*)



Even more appealing rates

- Mobile data volume allowance doubled on “King” and “Kong” rate plans to respecively 1GB and 2GB
- Out-of-bundle mobile data rates lowered by 70% to €0.03/MB

Subsidized iPhone 5 rate plans

New Telecom Act (effective as of October 1, 2012)

- Maximum contract duration limited to 6 months for both fixed and mobile services;
- No contract limitation applied by Telenet as of October 1, 2012;
- Continued robust sales post Telecom Act.

(*) As a percentage of active cable subscribers as per September 30, 2012.

Mobile has the foundations for future growth

Retail shops

- 45 shops in “AAA-locations”
- Focus on smartphones
- Telenet branded

iPhone5

- New rate plans iKing & iKong with iPhone 5 subsidy yet to kick in
- Also Android and WMP7 devices

Strong partnership

- Renewed Full-MVNO partnership with Mobistar for 5 years until 2017
- Access to LTE

Core network upgrade

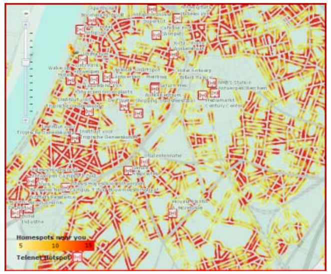
- Migration to next generation Alcatel Lucent HLR system to improve platform stability

WiFree represents a strong offload alternative to 3G

Homespots and Hotspots cater for increasing demand for high-speed mobile data

Coverage

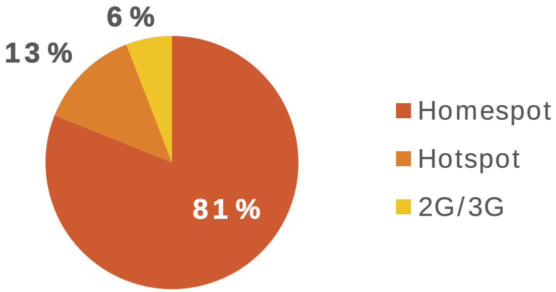
Antwerp Center



- **>650,000** homespots
- 48% of internet customers have homespot
- Strong presence in city centers
- >1,200 public hotspots

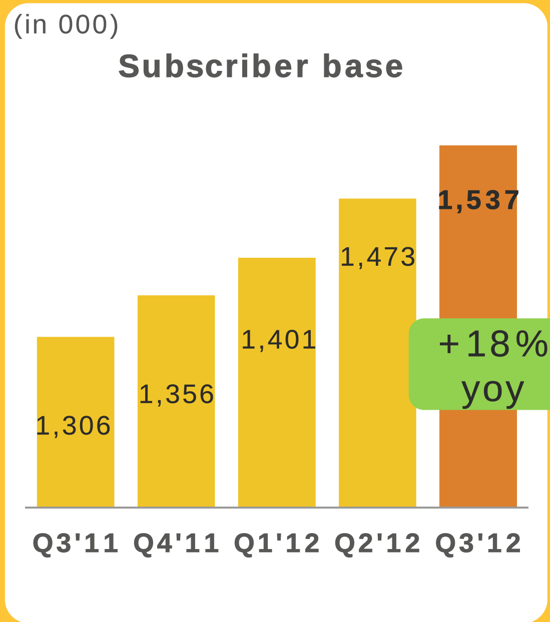
Usage

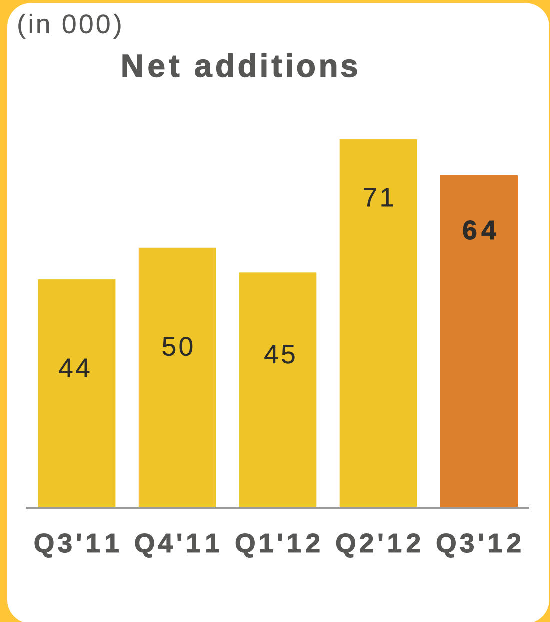
Total volume in Telenet WiFi and mobile networks
(Sep 2012)

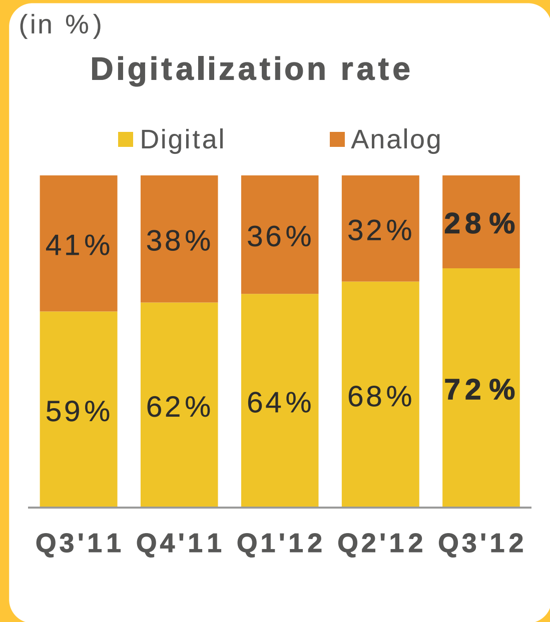


- Homespots account for 81% of total wireless traffic of Telenet customers

Accelerated digitalization fueled by successful digital TV campaign



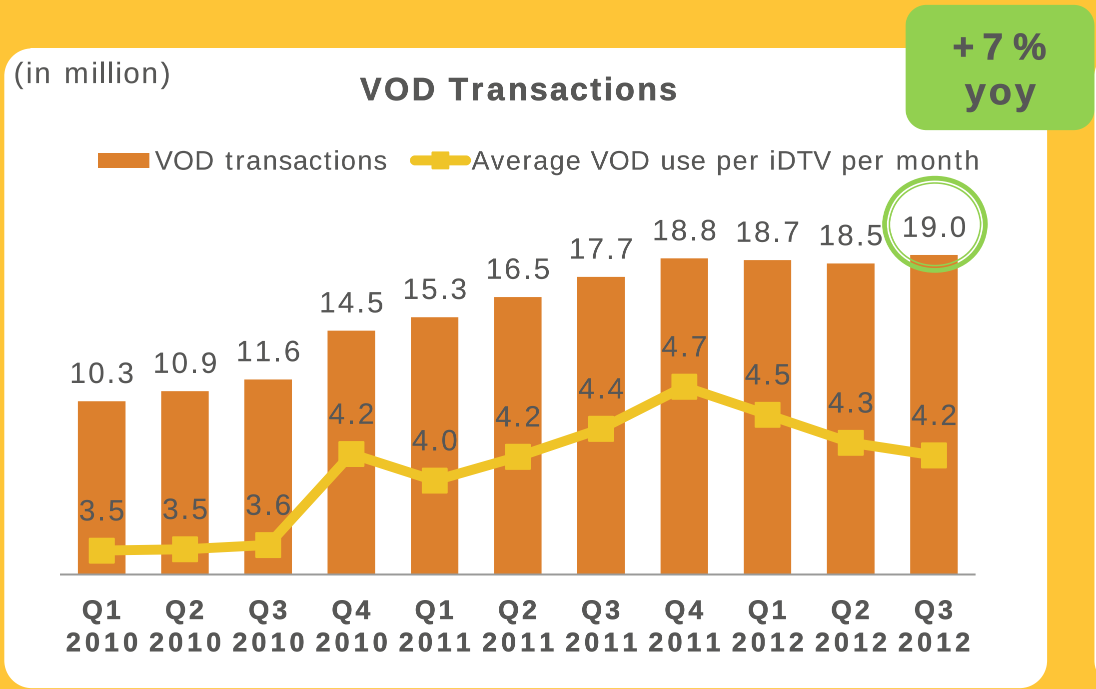


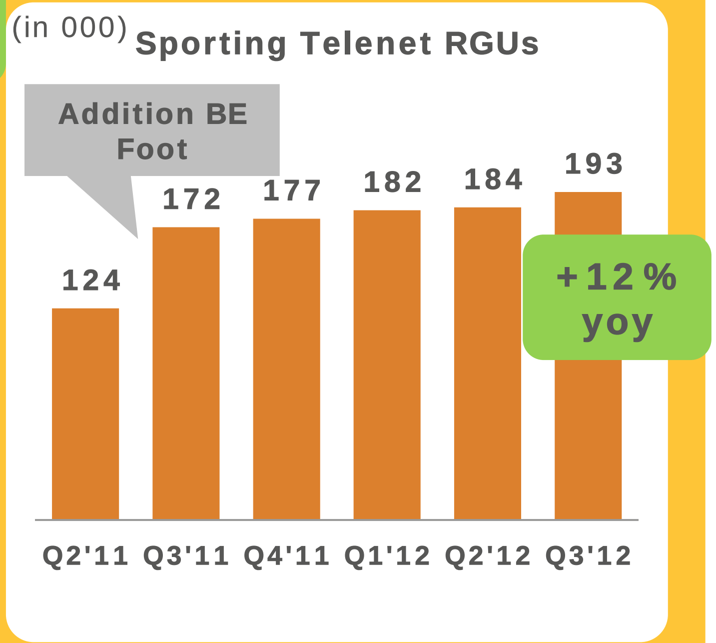


- Seven years post launch Telenet Digital TV, 72% of basic cable TV subscribers have upgraded to the higher ARPU digital TV platform;
- Spill-over effect of analog channel reshuffle program carried out in Q2 2012– best Q3 to date with 64,100 net new digital TV subscribers;
- Approximately 21% of remaining analog cable TV subscribers converted in only nine months' time.

Robust growth in digital TV drivers

56.2 million VOD transactions in 9M 2012; 69,000 new customers added since Belgian football contract





Extensive content library

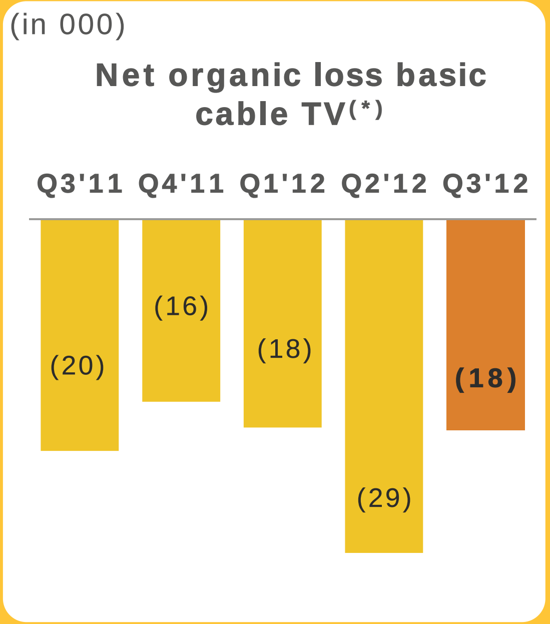
- All major film studios
- Broadcast on demand
- >600 movies
- HD on-demand
- PRIME & Sporting TN

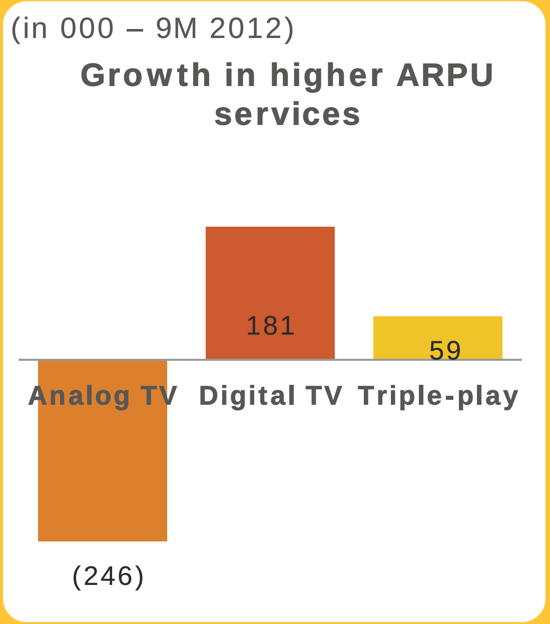
YeloTV: preparing for the next big TV experience

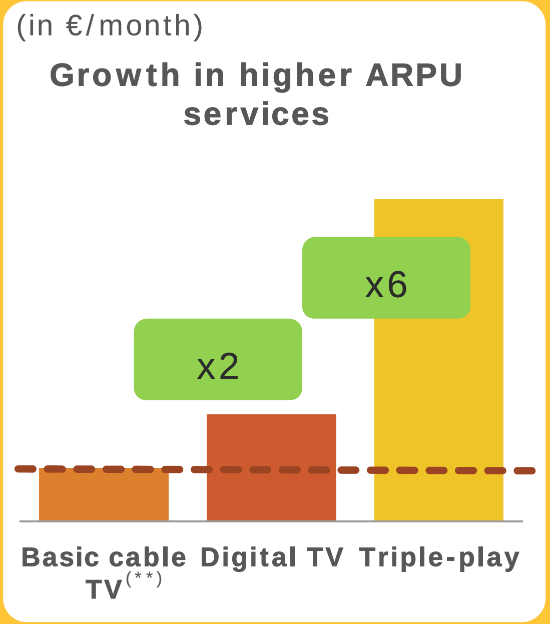
New digital TV platform based on Horizon UI
Compatible with >50% of installed set-top boxes at launch

- All content on all devices (TV, smartphone, tablet)
- New intuitive user interface
- Control and watch your recordings on any device
- Available early 2013 via software download

Net organic loss reverted back to historical averages in Q3 2012



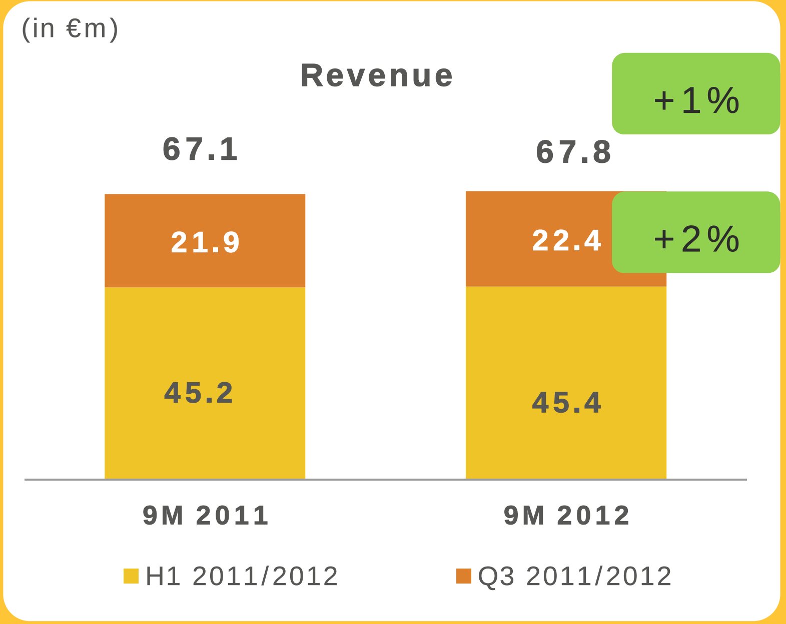


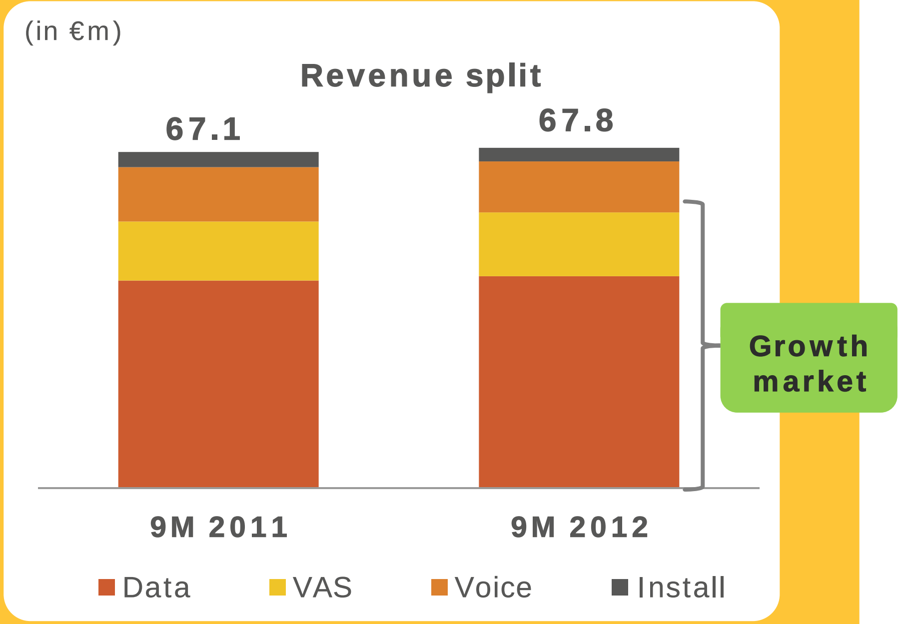


- Net organic loss rate in Q3 2012 improved significantly relative to Q2 2012 when churn was impacted by analog channel reshuffle program;
- Loss of 18,200 basic cable TV subscribers in Q3 2012 back to historical run-rate;
- Revenue impact from the subscriber loss offset by bundle and digital TV growth, as well as price increase to reflect higher cost of living.

(*) Basic cable TV includes both Telenet's analog and digital services.
(**) Basic cable TV ARPU reflects the basic cable TV subscription paid by both Telenet's analog and digital TV subscribers.

Business services revenue impacted by lower voice and install revenue

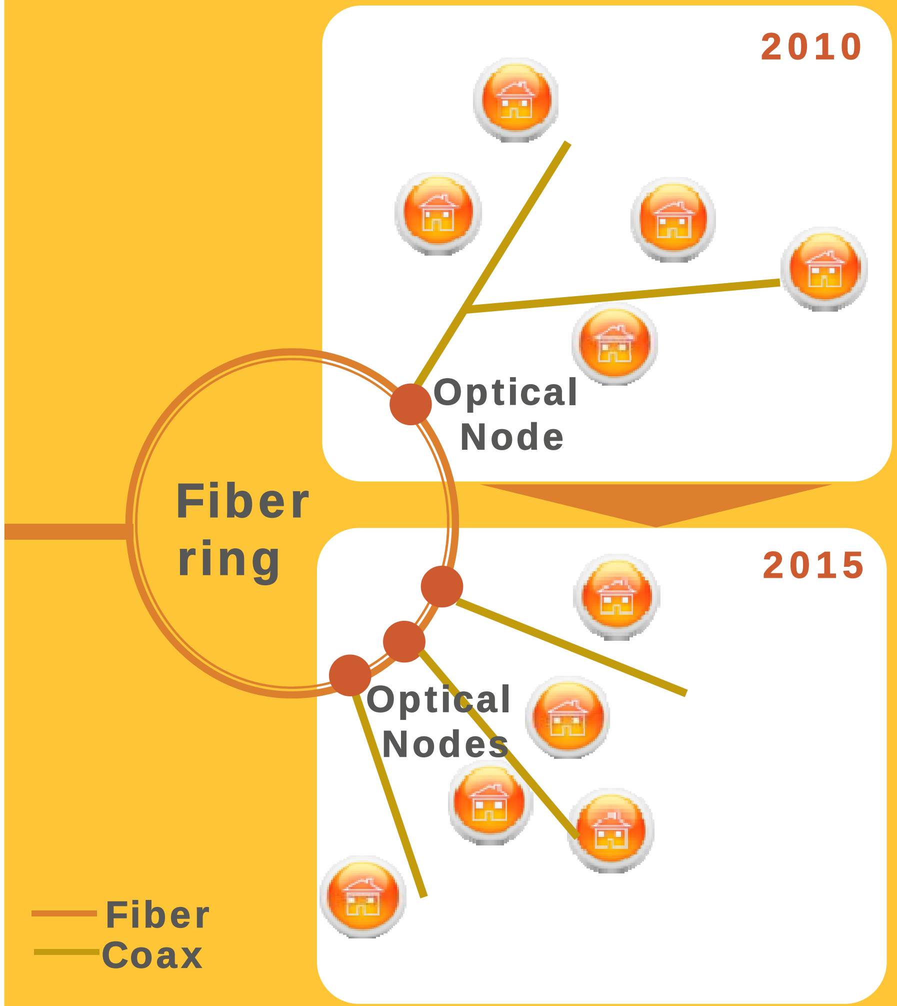


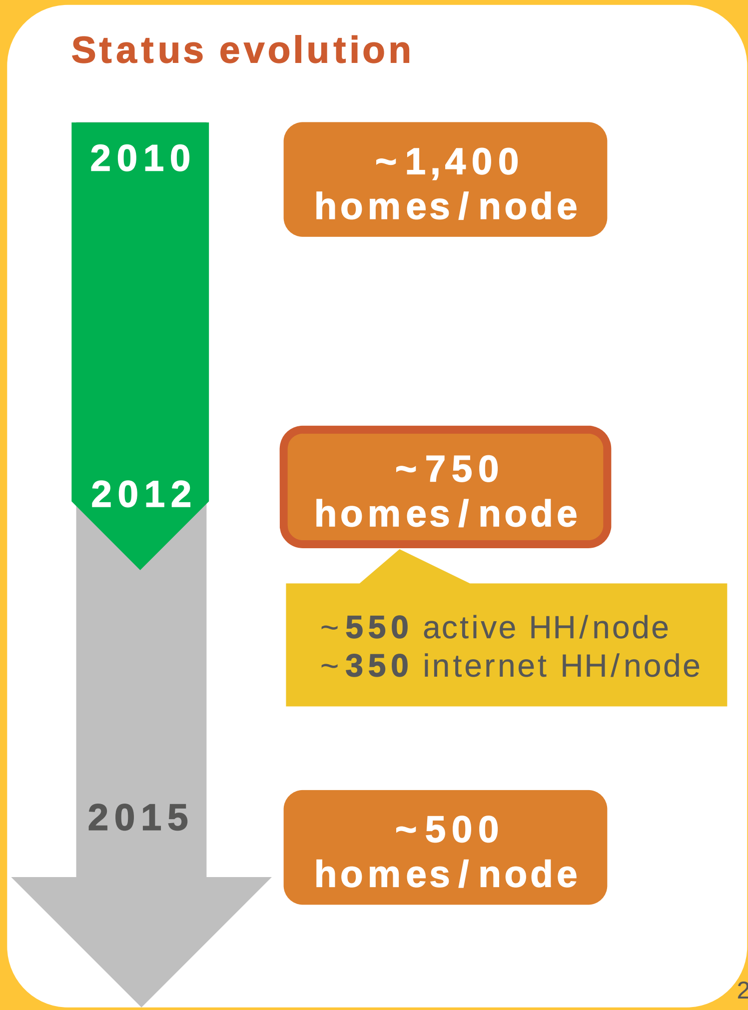


- Revenue of €67.8 million, broadly unchanged yoy. Higher security-related revenue and sustained demand for our leading connectivity products, were offset by a lower amount of non-recurring install revenue and a further decline in voice-related revenue;
- In Q3 2012, we generated €22.4 million of business services revenue, a 2% increase as compared to the prior year period.

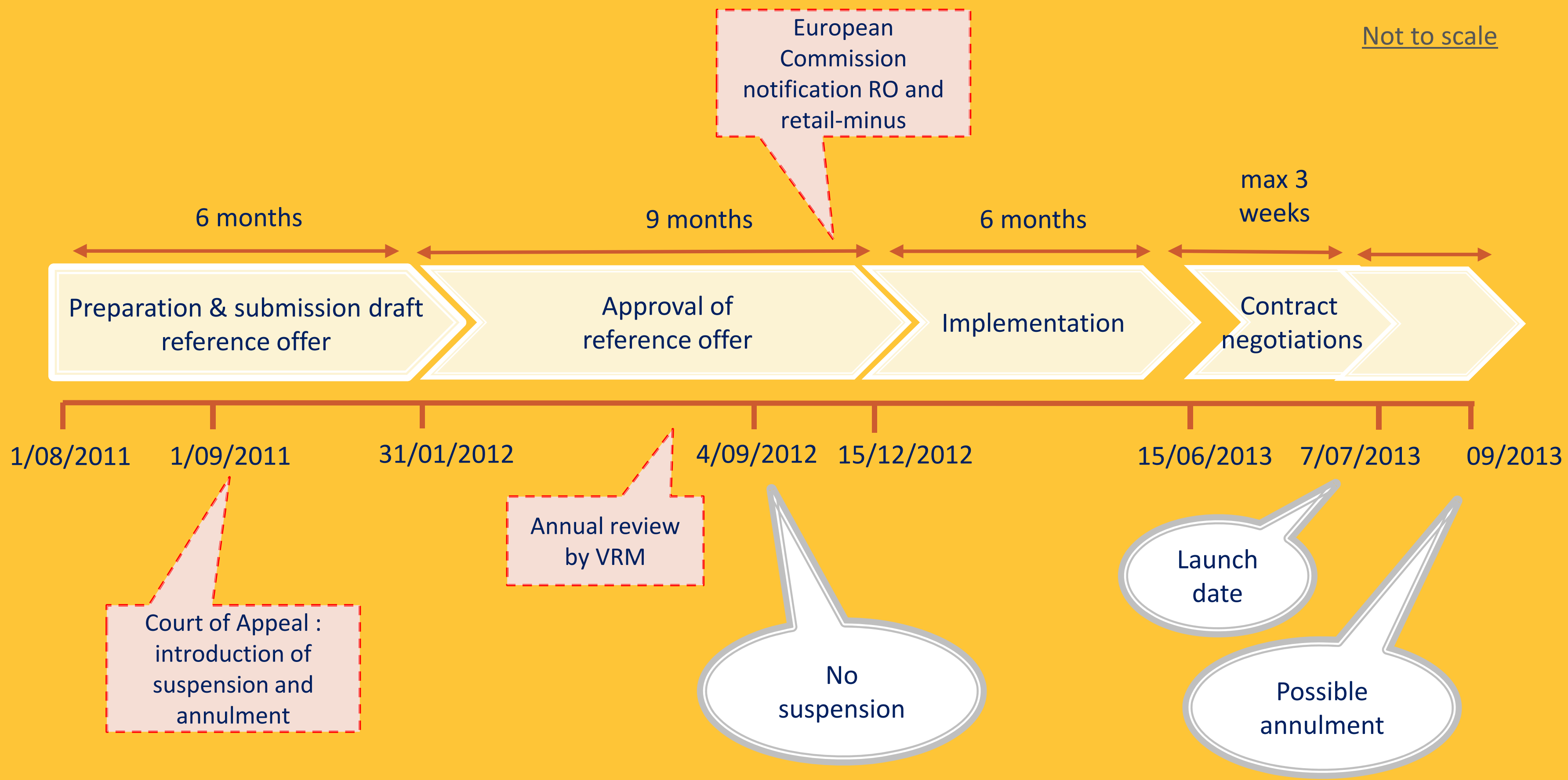
Pulsar node splitting project well on track to reach 2015 targets

By end of 2012, optical nodes to be increased by 50%





Timeline resale cable

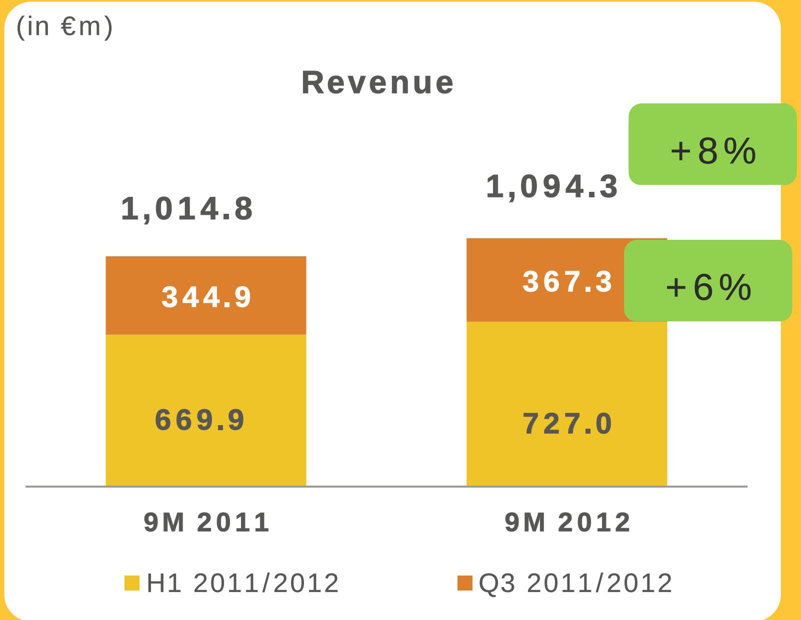


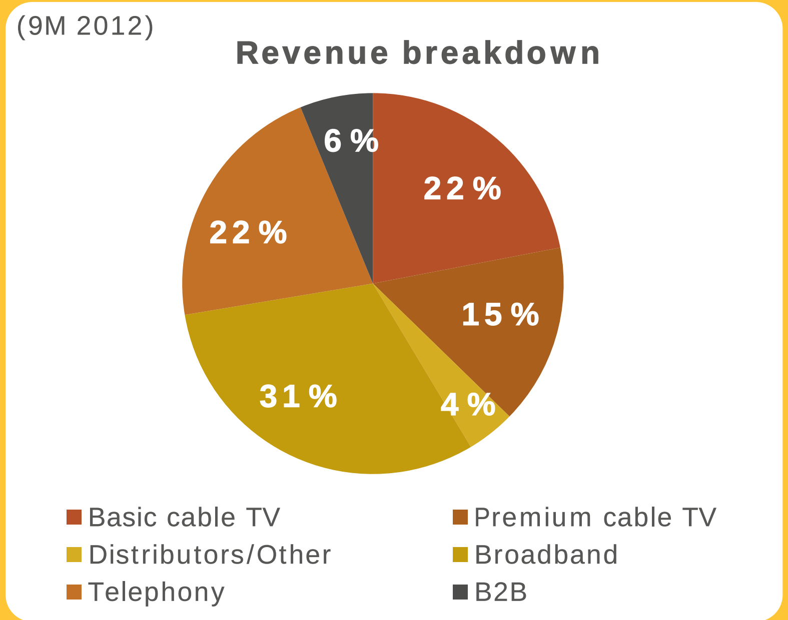
Agenda

1	**Key Highlights**	Duco Sickinghe, CEO
2	**Operational Highlights**	Duco Sickinghe, CEO
3	**Financial Highlights**	Renaat Berckmoes, CFO
4	**Outlook FY 2012**	Renaat Berckmoes, CFO

Revenue of €1,094.3 million

Healthy 8% organic top line growth

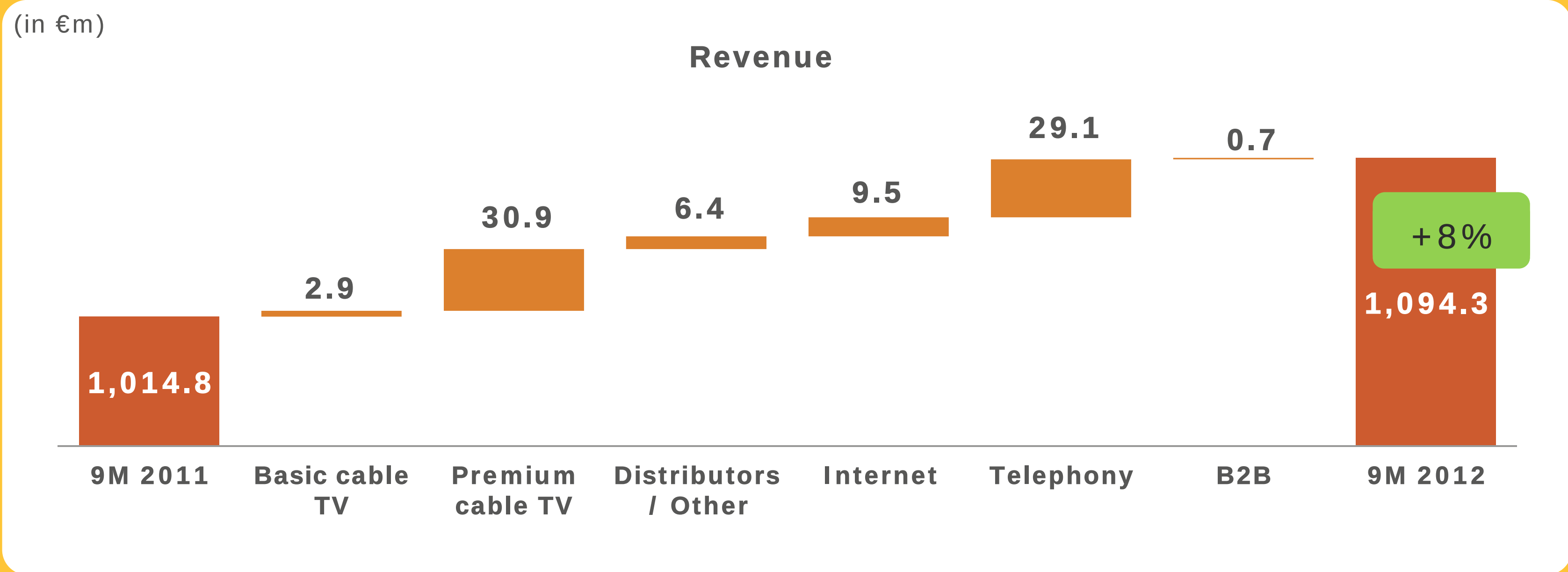




- Revenue of €1,094.3 million (+8% yoy), driven by RGU growth, more handset sales and favorable impact from selective price increases;
- Excluding revenue from hardware sales, revenue grew 7% yoy;
- Q3 2012 revenue of €367.3 million (+6% yoy), reflecting lower growth rate in H2 as impact from Belgian football and price increases has annualized.

Revenue of €1,094.3 million

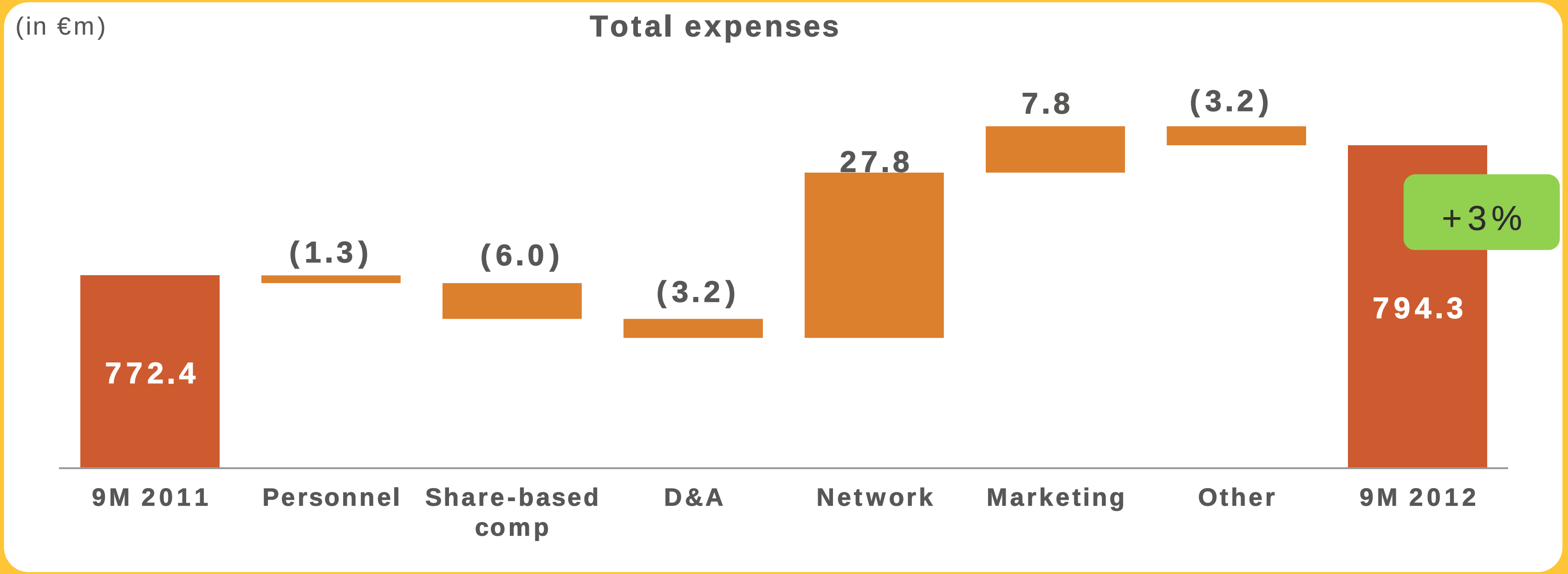
Healthy 8% organic top line growth



- Premium cable TV revenue up 23% yoy, driven by growing set-top box rental revenue, robust VOD usage and Sporting Telenet;
- 8% increase in fixed telephony revenue and 38% mobile telephony top line growth drove 14% overall telephony revenue growth;
- Price increases supporting our basic cable TV and broadband growth.

7% increase in total expenses excluding DTT-related impairment

Higher amortization charges linked to Belgian football

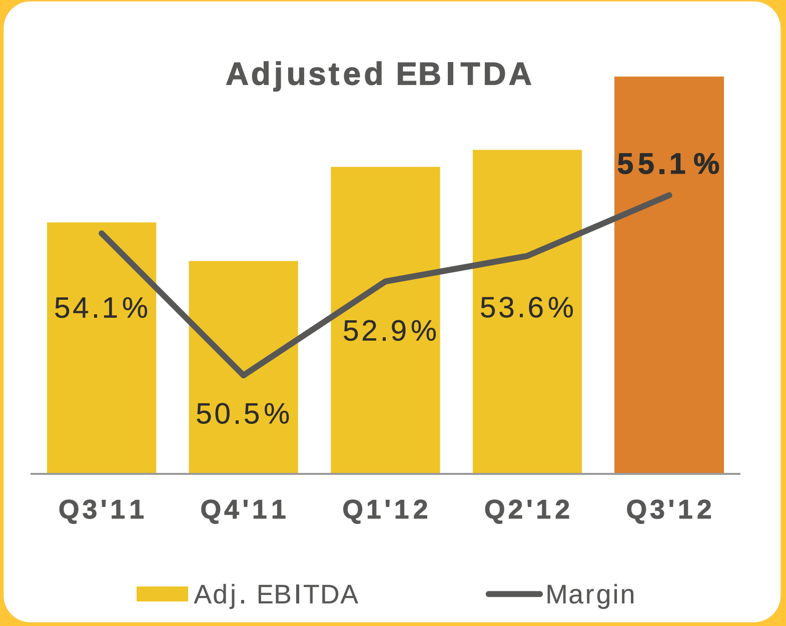


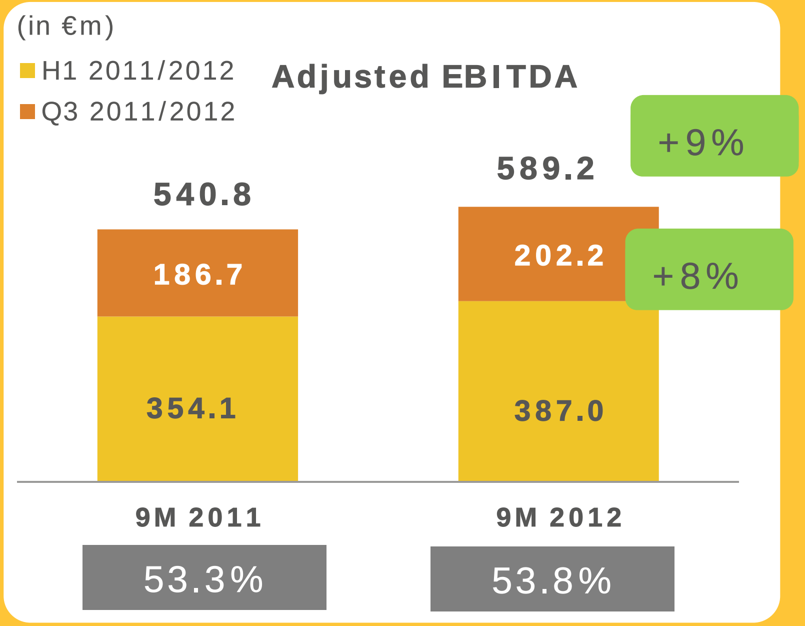
- D&A, excluding €28.5 million DTT-related impairment in Q3 2011, up 10% yoy primarily due to Belgian football broadcasting rights;
- Higher network-related expenses reflecting RGU growth, higher copyright and programming costs and costs related to handset sales;
- 18% increase in advertising, sales and marketing expenses due to digital TV migration campaign, re-launch of mobile and robust sales.

Adjusted EBITDA of €589.2 million

% of revenue

Adjusted EBITDA up 9% yoy, margin of 53.8%

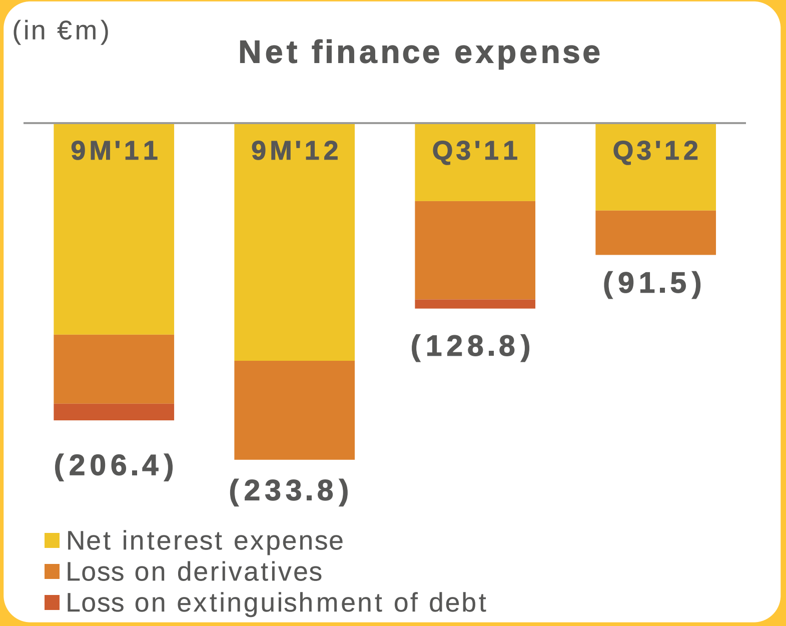


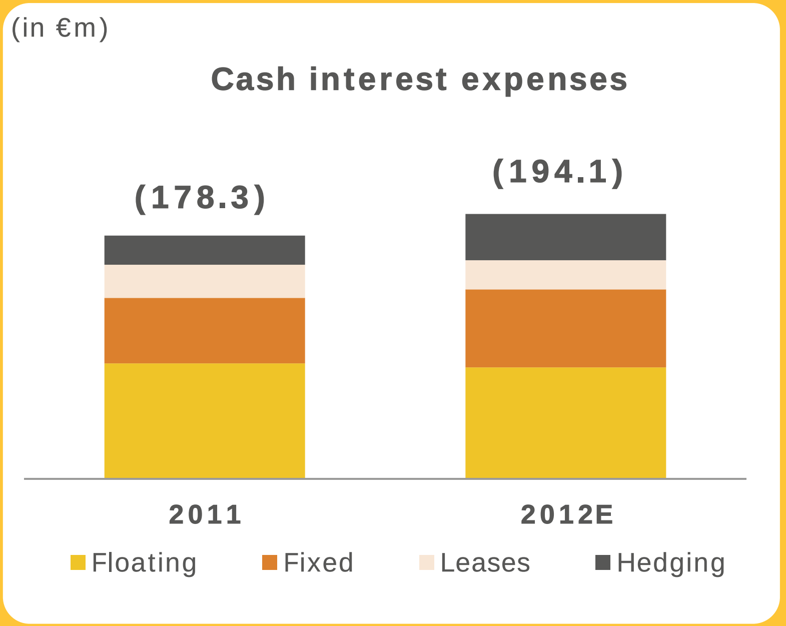


- Adjusted EBITDA of €589.2 million, up 9% yoy;
- Despite faster growth in lower margin businesses, more handset sales and higher marketing costs, we improved our margin by 50bps yoy to 53.8%;
- Q3 2012 Adjusted EBITDA of €202.2 million, up 8% yoy; margin of 55.1% represents highest margin achieved to date.

Net finance expense

Yoy increase driven by change in fair value of derivatives

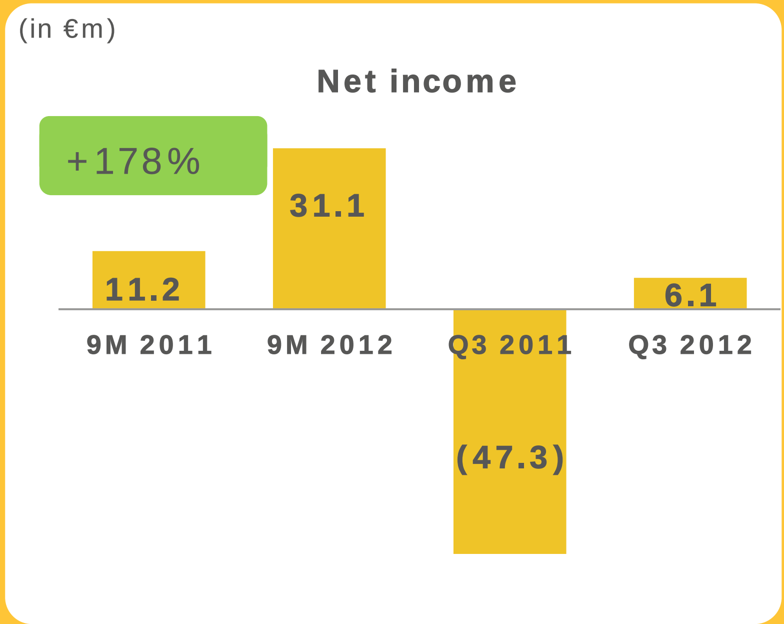


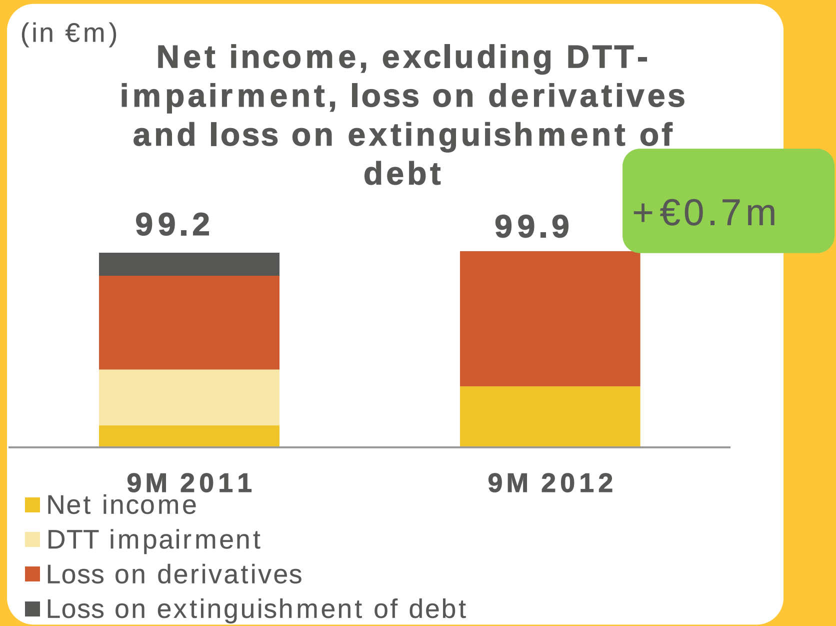


- Net finance expense of €233.8 million for first nine months of 2012;
- 13% yoy increase primarily driven by (i) higher loss on derivatives; (ii) higher net interest expenses as a result of extended debt maturities and; (iii) the issuance of additional debt facilities;
- Our derivatives portfolio results in a maximum average interest rate of 3.6% on top of the respective margins per Term Loan.

Net income of €31.1 million

Last year's net income pressured by non-cash loss on derivatives and DTT-related impairment





- Net income sharply up yoy to €31.1 million as last year's net result was pressured by a €11.6 million loss following the early repayment of certain term loans and a €28.5 million DTT-related impairment;
- Net income, excluding DTT-related impairment, loss on our derivatives and loss on extinguisment of debt, broadly stable at €99.9 million.

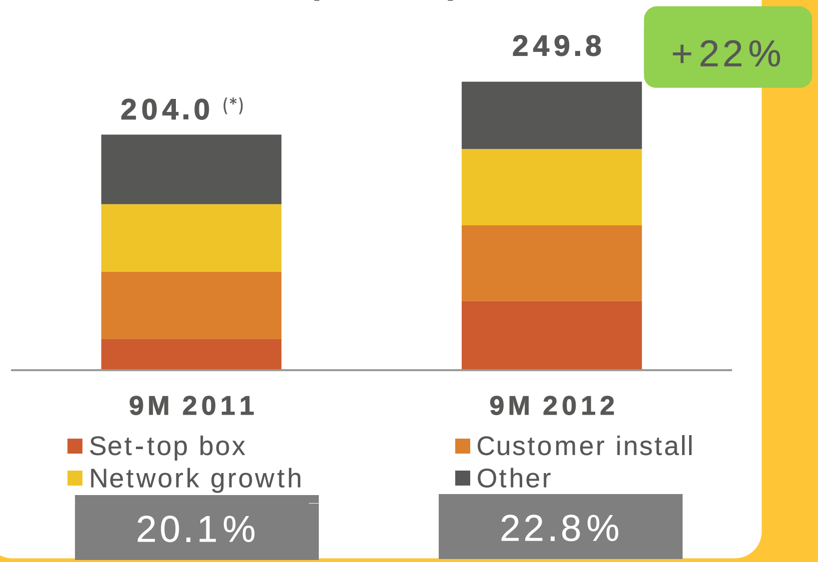
Accrued capital expenditures

% of revenue

Reflecting higher set-top boxes and customer installations

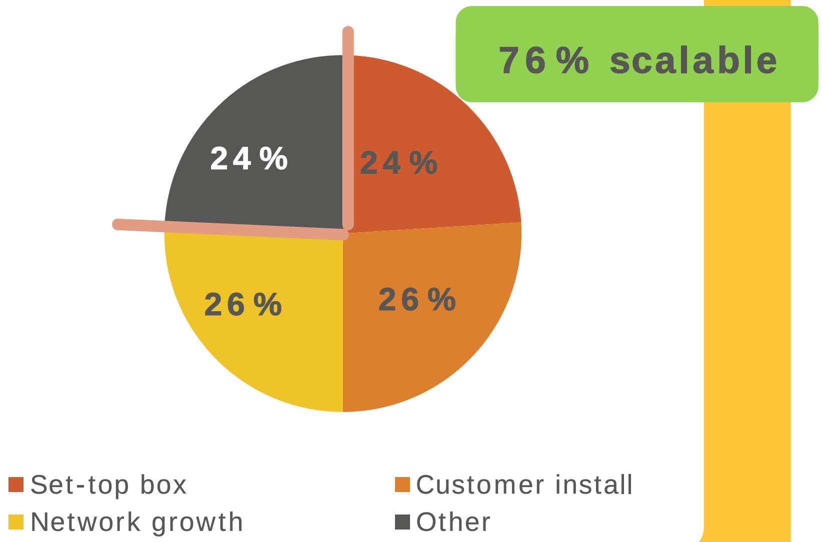
(in €m)

Accrued capital expenditures



(H1 2012)

Accrued capital expenditures

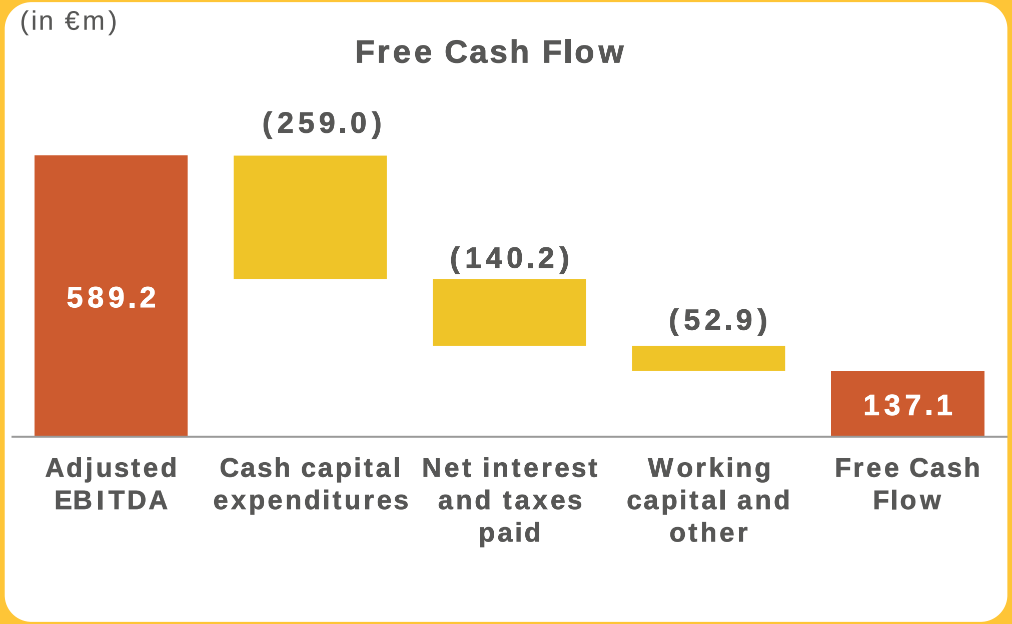


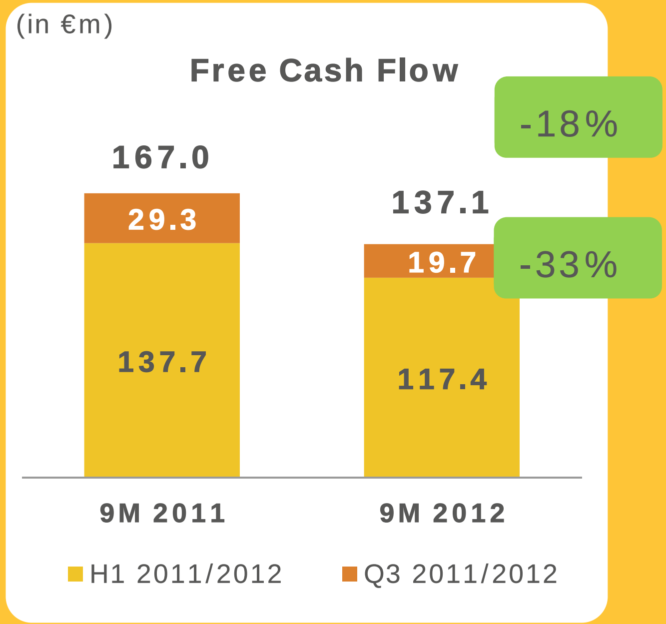
- Accrued capital expenditures of €249.8 million, or ~23% of revenue;
- 22% increase yoy reflecting robust RGU growth and digital TV migrations as we recorded higher capital expenditures on set-top boxes and customer installations, alongside continued network upgrades including the Pulsar node splitting project.

(*) Excluding accrued capital expenditures for the Belgian football broadcasting rights (€86.8 million) and the 3G mobile spectrum license (€71.5 million), which were both recognized in Q3 2011.

Free Cash Flow of €137.1 million

Free Cash Flow hit by football and higher cash interest expenses

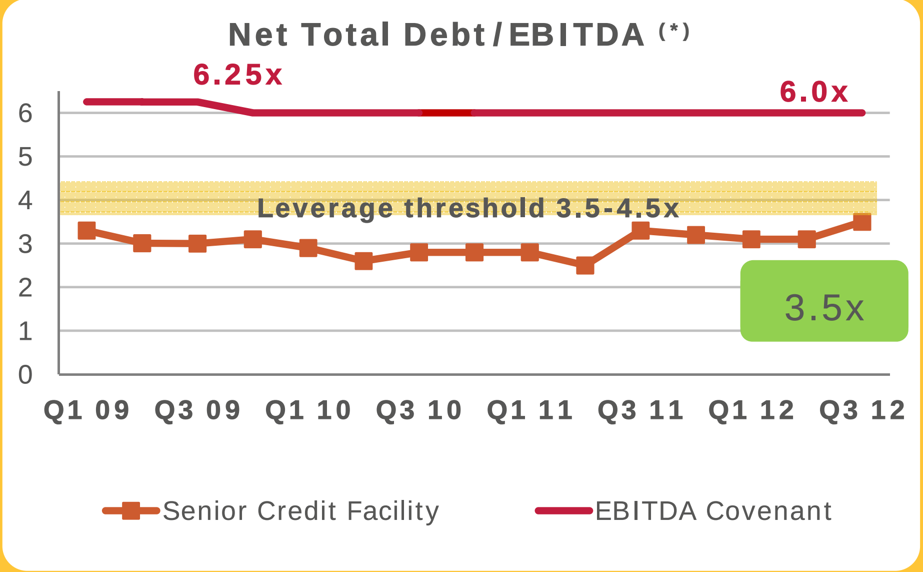


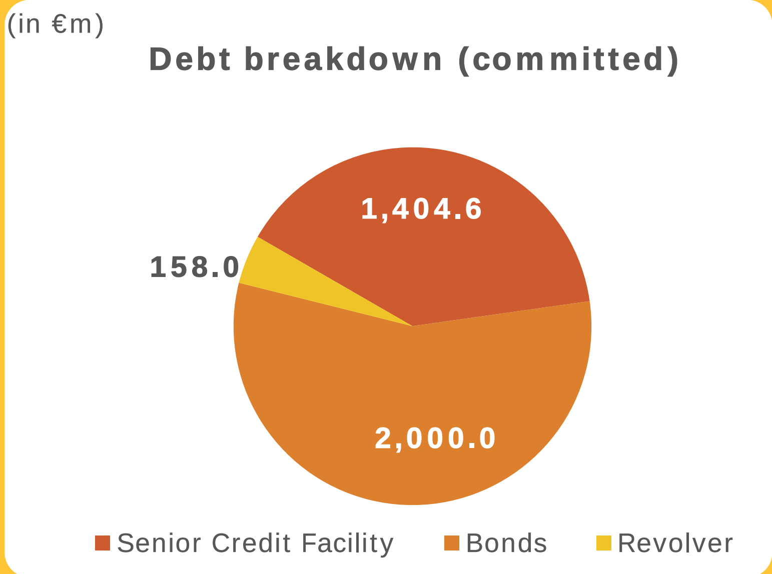


- Free Cash Flow decreased 18% yoy to €137.1 million driven by higher cash payments for the Belgian football broadcasting rights, higher cash interest expenses and unfavorable trend in our working capital;
- Q3 2012 Free Cash Flow of €19.7 million, temporarily impacted by a timing shift in payment of our capital expenditures;
- For the full year, we continue to target a stable Free Cash Flow vs 2011.

Net leverage at 3.5x, representing lower end of leverage threshold

QoQ increase in net leverage result of payment capital reduction

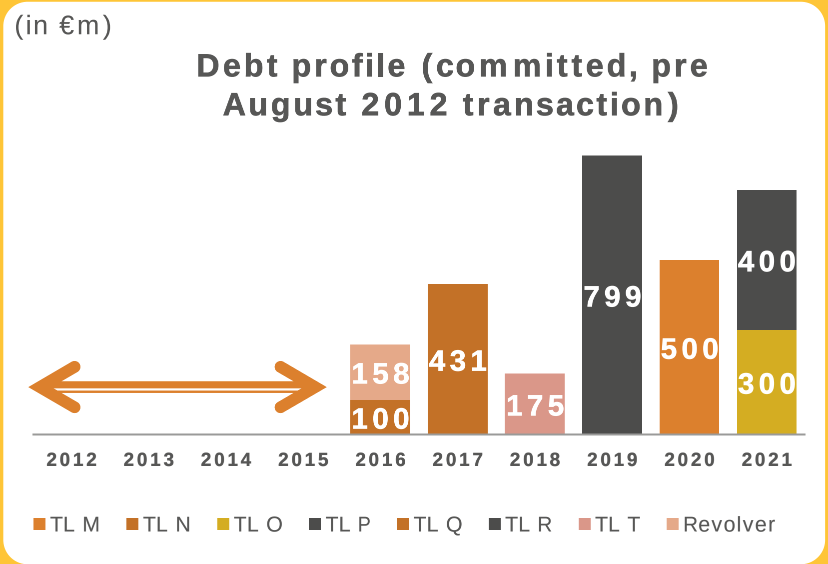


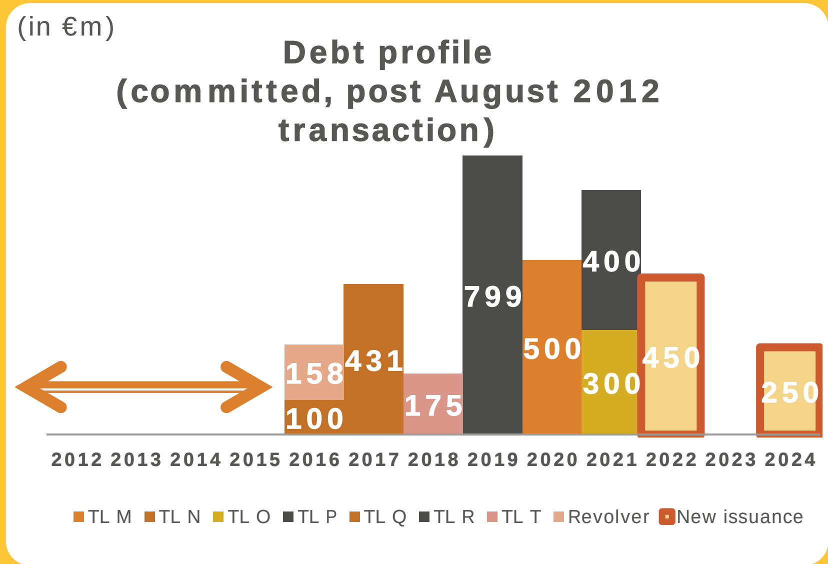


- Net leverage increased qoq from 3.1x to 3.5x as a result of the payment of the €3.25 per share capital reduction on August 31, offset by drawdown of Facilities Q2/R2 for an aggregate amount of €124.0 million;
- Net leverage at end-Sept. 2012 remained at lower end of target range;
- Under SCF, we still have full access to undrawn €158.0 million Revolver.

(*) Net leverage ratio is calculated as per Senior Credit Facility definition, using net total debt, excluding (a) subordinated shareholder loans, (b) capitalized elements of indebtedness under the Clientele and Annuity Fees, (c) any finance leases entered into on or prior to August 1, 2007, and (d) any indebtedness incurred under the network lease entered into with the pure intermunicipalities up to a maximum aggregate amount of EUR 195 million, divided by last two quarters' annualized EBITDA

Balanced debt profile





- Average maturity of ~7 years;
- No debt repayments before 2016.

- New issuance of €700 million equivalent, of which €450 million 10Yr Senior Secured Notes at 6.25% and €250 million 12Yr Senior Secured Notes at 6.75%;
- Further extends average maturity.

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FY 2012 outlook reconfirmed

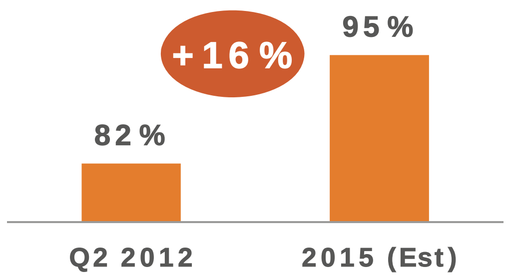
Confident in our ability to deliver on our upgraded outlook

	As initially presented	As revised on September 20, 2012
Revenue growth	5% – 6% (~€1,445m – €1,459m)	7% – 8% (~€1,473m – €1,486m)
Adjusted EBITDA growth	5% – 6% (~€760m – €767m)	7% – 8% (~€774m – €781m)
Accrued Capital Expenditures	22% – 23% (~€318m – €335m)	24% – 25% (~€355m – €372m)
Free Cash Flow	Stable	Stable

Future growth drivers

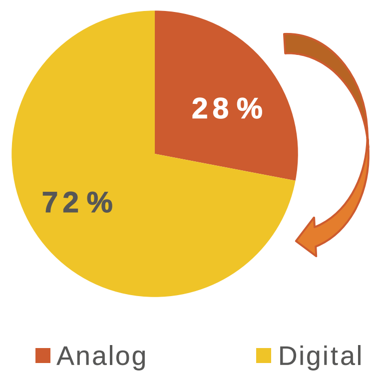
1 Inter-net

Broadband penetration Flanders



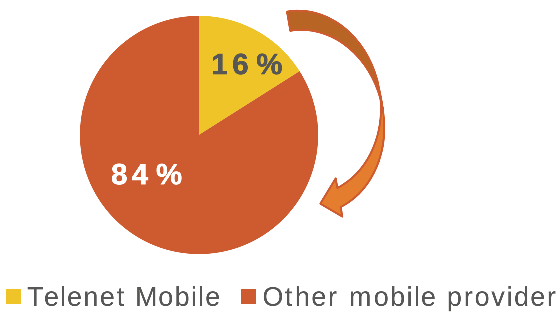
2 Digital TV

TV subscribers



3 Mobile

Mobile SIMs per cable customer



4 B2B

Business growth opportunities

- Legacy business
- Security
- Hosting
- Cloud
- Video services

Small Bizz

MLE

Thank you.

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